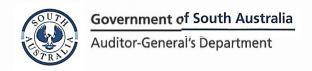
Financial report for the year ended 30 June 2019

## INDEPENDENT AUDITOR'S REPORT



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## To the Chair HomeStart Finance

As required by section 31(1)(b) of the *Public Finance and Audit Act 1987* and section 27(4) of the *Urban Renewal Act 1995*, I have audited the financial report of HomeStart Finance for the financial year ended 30 June 2019.

## **Opinion**

In my opinion, the accompanying financial report gives a true and fair view of the financial position of the HomeStart Finance as at 30 June 2019, its financial performance and its cash flows for the year then ended in accordance with the Treasurer's Instructions issued under the provisions of the *Public Finance and Audit Act 1987* and Australian Accounting Standards.

The financial report comprises:

- a Statement of Comprehensive Income for the year ended 30 June 2019
- a Statement of Financial Position as at 30 June 2019
- a Statement of Changes in Equity for the year ended 30 June 2019
- a Statement of Cash Flows for the year ended 30 June 2019
- notes, comprising significant accounting policies and other explanatory information
- a Certificate from the Chair, Deputy Chair, Chief Executive Officer and the Chief Financial Officer.

## **Basis for opinion**

I conducted the audit in accordance with the *Public Finance and Audit Act 1987* and Australian Auditing Standards. My responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial report' section of my report. I am independent of HomeStart Finance. The *Public Finance and Audit Act 1987* establishes the independence of the Auditor-General. In conducting the audit, the relevant ethical requirements of APES 110 *Code of Ethics for Professional Accountants* have been met.

I believe that the audit evidence obtained is sufficient and appropriate to provide a basis for my opinion.

# Responsibilities of the Chief Executive Officer and the Board for the financial report

The Chief Executive Officer is responsible for the preparation of the financial report that gives a true and fair view in accordance with the Treasurer's Instructions issued under the provisions of the *Public Finance and Audit Act 1987* and Australian Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial report that gives a true and fair view and that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Chief Executive Officer is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the entity is to be liquidated or to cease operations, or has no realistic alternative but to do so.

The Board is responsible for overseeing the entity's financial reporting process.

## Auditor's responsibilities for the audit of the financial report

My objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- identify and assess the risks of material misstatement of the financial report, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and
  obtain audit evidence that is sufficient and appropriate to provide a basis for my
  opinion. The risk of not detecting a material misstatement resulting from fraud is higher
  than for one resulting from error, as fraud may involve collusion, forgery, intentional
  omissions, misrepresentations, or the override of internal control
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the HomeStart Finance's internal control
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Chief Executive Officer

- conclude on the appropriateness of the entity's use of the going concern basis of
  accounting and, based on the audit evidence obtained, whether a material uncertainty
  exists related to events or conditions that may cast significant doubt on the entity's
  ability to continue as a going concern
- evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

My report refers only to the financial report described above and does not provide assurance over the integrity of electronic publication by the entity on any website nor does it provide an opinion on other information which may have been hyperlinked to/from the report.

I communicate with the Chief Executive Officer and the Board about, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during the audit.

Andrew Richardson

Auditor-General

20 September 2019

## Certification of the Financial Statements For the year ended 30 June 2019

We certify that the attached general purpose financial statements for HomeStart Finance:

- comply with relevant Treasurer's Instructions issued under section 41 of the Public Finance and Audit Act 1987, and relevant Australian Accounting Standards;
- are in accordance with the accounts and records of HomeStart Finance; and
- present a true and fair view of the financial position of HomeStart Finance as at 30 June 2019 and the
  results of its operations and cash flows for the financial year.

We certify that the internal controls employed by HomeStart Finance for the financial year over its financial reporting and its preparation of the general purpose financial statements have been effective throughout the reporting period and there are reasonable grounds to believe HomeStart Finance will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the board members.

Jim Kouts Chair

17 September 2019

Chris Ward Deputy Chair

17 September 2019

John Olive

Chief Executive Officer

17 September 2019

David Hughes

Chief Financial Officer

17 September 2019

## Statement of Comprehensive Income For the year ended 30 June 2019

	Note No.	2019 \$'000	2018 \$'000
Interest income	4	111 703	101 346
Interest expense	4	( 43 604)	( 38 647)
Net interest income	4	68 099	62 699
Other income	5	11 627	11 386
Loan manager fees		( 3 446)	( 3 876)
Employee benefits expenses	6	( 12 335)	( 12 027)
Bad and impaired loans expense	10	( 1 470)	( 2 353)
Depreciation and amortisation expense	11	( 1 178)	( 1 225)
Other expenses	12	(8 283)	( 7 126)
Profit before income tax equivalents and government guarantee fee expenses		53 014	47 478
Government guarantee fee	9	( 29 727)	( 28 605)
Profit before income tax equivalents		23 287	18 873
Income tax equivalents expense	2.2	( 6 986)	( 5 662)
Profit after income tax equivalents		16 301	13 211
Other Comprehensive Income			
Items that will be reclassified subsequently to net results when specific conditions are met			
Change in fair value of derivatives		( 1 825)	1 470
Total other comprehensive income		( 1 825)	1 470
Total comprehensive result		14 476	14 681

The accompanying notes form part of these financial statements. The profit after income tax equivalents and total comprehensive result are attributable to the SA Government as owner.

# Statement of Financial Position As at 30 June 2019

	Note	2019	2018
	no.	\$'000	\$'000
Assets			
Cash and cash equivalents	30.1	3 145	3 184
Financial investments	14	962	989
Loans and advances	15	2 208 115	2 065 848
Other financial assets	16	680	662
Intangible assets	17	4 373	3 076
Property, plant and equipment	18	2 608	2 749
Other assets	19	447	480
Total assets	-	2 220 330	2 076 988
Liabilities			-
Payables	21	4 629	4 211
Derivative financial instruments	31.2.2	4 202	2 377
Short-term borrowings	22	768 430	250 797
Employee benefits	23	2 237	2 333
Income tax equivalents payable	24.1	3 857	2 907
Provision for dividend	24.2	1 694	212
Long-term borrowings	22	1 272 000	1 647 000
Other liabilities	25	4 064	4 961
Total liabilities		2 061 113	1 914 798
Net assets		159 217	162 190

# Statement of Financial Position (cont.) As at 30 June 2019

	Note	2019	2018 \$'000
	no.	\$'000	
Equity			
Reserves	26	3 104	5 707
Retained earnings		156 113	156 483
Total equity		159 217	162 190

The accompanying notes form part of these financial statements. The total equity is attributable to the SA Government as owner.

Statement of Changes in Equity For the year ended 30 June 2019

	Note	Retained earnings	General reserve for credit losses	Derivatives valuation reserve	Total Equity
	no.	\$'000	\$'000	\$'000	\$'000
Balance at 30 June 2017		160 914	8 334	( 3 847)	165 401
Profit after income tax equivalent for 2017-18		13 211	-	_	13 211
Change in fair value of derivatives	2.5.5	-	-	1 470	1 470
Total comprehensive result for 2017-18	31.4.2	13 211	-	1 470	14 681
Transfer to/from credit loss reserve	26	250	( 250)	-	-
Transactions with SA					
Government as owner	24	(7,026)			(7.026)
Dividends paid/payable	24	(7926)	-	-	(7 926)
Interim dividend paid	24	( 9 966)	•		( 9 966)
Balance at 30 June 2018		156 483	8 084	( 2 377)	162 190
Adjustment on initial application of AASB 9	3.1	( 1 148)	-	-	( 1 148)
Adjusted balance at 1 July 2018		155 335	8 084	( 2 377)	161 042
Profit after income tax equivalent for 2018-19		16 301	-	-	16 301
Change in fair value of derivatives	2.5.5		_	( 1 825)	( 1 825)
	31.4.2				
Total comprehensive result for 2018-19		16 301	(-	( 1 825)	14 476
Transfer to/from credit loss reserve Transactions with SA Government as owner	26	778	( 778)	-	-
Dividends paid/payable	24	(16 301)	-	_	(16 301)
Balance at 30 June 2019		156 113	7 306	( 4 202)	159 217

The accompanying notes form part of these financial statements. All changes in equity are attributable to the SA Government as owner.

# Statement of Cash Flows For the year ended 30 June 2019

	Note no.	2019 \$'000	2018 \$'000
Cash flows from operating activities			
Cash inflows			
Interest received on:			
Cash		31	35
Loans and advances		108 197	97 569
Fees and commissions received		1 936	2 110
Bad debts recovered		146	193
Receipts from SA Government			
EquityStart grant received		557	777
Community Service Obligation subsidy received		6 921	6 576
Other receipts		488	810
Cash generated from operations		118 276	108 070
Cash outflows			
Employee benefit payments		( 12 431)	( 12 039)
Payments for supplies and services		(7 474)	( 7 521)
Payments to loan managers		(3 997)	( 4 549)
Borrowing costs paid		( 44 003)	( 38 402)
Government guarantee fee paid		( 29 731)	( 28 589)
Tax equivalent paid		( 6 036)	( 6 234)
Cash used in operations		( 103 672)	( 97 334)
Net cash provided by operating activities	30.2	14 604	10 736

Statement of Cash Flows (cont.)
For the year ended 30 June 2019

	Note	2019	2018
	no.	\$'000	\$'000
Cash flows from investing activities			
Cash inflows			
Shared appreciation components of Breakthrough Loan repaid	32.4	4 781	6 916
Shared appreciation components of Shared Equity Option Loan repaid	32.4	35	-
Proceeds from sale of office and computer equipment		6	-
Proceeds from investments		27	-
Customer loans repaid		321 472	316 055
Cash generated from investing activities		326 321	322 971
Cash outflows			
Purchase of property, plant and office and computer equipment		( 399)	( 253)
Purchase of software		( 1 494)	( 35)
Purchase of investments designated at fair value through profit or loss		-	( 163)
Shared appreciation component of Breakthrough Loan settled	32.4	-	( 965)
Shared appreciation component of Shared Equity Option Loan settled	32.4	( 3 580)	( 135)
Customer loans settled		( 463 305)	( 482 750)
Cash used in investing activities		( 468 778)	( 484 301)
Net cash provided by/(used in) investing activities		( 142 457)	( 161 330)
Cash flows from financing activities			
Cash inflows			
Proceeds from borrowings		200 000	468 072
Cash generated from financing activities		200 000	468 072
Cash outflows			
Dividends paid to SA Government		( 14 819)	(19 104)
Repayment of borrowings		( 57 367)	(300 000)
Cash used in financing activities		( 72 186)	( 319 104)
Net cash provided by financing activities	30.3	127 814	148 968
Net increase/ (decrease) in cash and cash equivalents		( 39)	( 1 626)
Cash and cash equivalents at the beginning of the period		3 184	4 810
Cash and cash equivalents at the end of the period	30.1	3 145	3 184

The accompanying notes form part of these financial statements.

Notes to and forming part of the Financial Statements
For the year ended 30 June 2019

## **NOTE 1** Objectives of HomeStart Finance

HomeStart was established as a for-profit statutory corporation and operates under the *Housing and Urban Development (Administrative Arrangements) (HomeStart Finance) Regulations 2007*. It reports to the Minister for Transport, Infrastructure and Local Government.

HomeStart's reason for being is to make home ownership a reality for more people in more ways.

#### HomeStart Home Loan

HomeStart provides home loans principally to low to moderate income households and other needs groups. The HomeStart Home Loan is the primary loan product and the outstanding value of the product as at 30 June 2019 was \$2 004.5 million (\$1 938.5 million, 2017-18).

In addition, HomeStart offers a range of shared equity products and the outstanding value as at 30 June 2019 was \$52.6 million (\$54.4 million, 2017-18).

### **Subsidies**

HomeStart provides subsidised Advantage Loans of up to \$45 000 to lower income earners. For loans issued after 3 February 2014, the loan is interest bearing from the drawdown date, prior to that date the maximum loan was \$30 615 and the loan was interest free if repaid within five years. The Advantage Loan interest is calculated by reference to the Consumer Price Index (CPI). As at 30 June 2019, the interest rate applying to Advantage Loans was 1.94% (2.52%, 2017-18). The outstanding value of Advantage Loans at 30 June 2019 was \$78.1 million (\$74.7 million, 2017-18).

For the year ended 30 June 2019, HomeStart received a Community Service Obligation (CSO) subsidy payment of \$3.9 million (\$3.8 million, 2017-18) from the Department of Treasury and Finance for the Advantage Loan subsidy provided.

HomeStart also provides subsidised EquityStart Loans of up to \$50 000 to current Housing SA tenants. The EquityStart Loan incurs interest at a subsidised rate, which is linked to the CPI. Regular repayments on the EquityStart Loan are optional, and payments can be deferred and paid at the end of the loan period. The outstanding value of EquityStart Loans at 30 June 2019 was \$33.0 million (\$33.3 million, 2017-18). The EquityStart Loan product was no longer offered from May 2019.

HomeStart receives grant funding from the Department of Human Services, to compensate HomeStart for costs incurred in relation to EquityStart Loans. During the financial year, HomeStart received \$0.6 million (\$0.7 million, 2017-18) in EquityStart Loans grant funding.

## **Funding**

HomeStart funds its mortgage activities from capital and by borrowing from the South Australian Government Financing Authority (SAFA).

Notes to and forming part of the Financial Statements
For the year ended 30 June 2019

## NOTE 2 Significant accounting policies

## 2.1 Basis of preparation

The financial report covers HomeStart as an individual entity. It is a statutory authority of the State of South Australia, established pursuant to the Housing and Urban Development (Administrative Arrangements) (HomeStart Finance) Regulations 2007. HomeStart does not control any investee, has no joint arrangements and no interest in unconsolidated structured entities.

The financial statements are general purpose financial statements prepared in compliance with:

- Section 23 of the Public Finance and Audit Act 1987;
- Treasurer's Instructions and Accounting Policy Statements issued by the Treasurer under the Public Finance and Audit Act 1987; and
- relevant Australian Accounting Standards.

HomeStart has applied Australian Accounting Standards that are applicable to for-profit entities, as HomeStart is a for-profit entity.

The financial statements are prepared based on a 12 month reporting period and presented in Australian currency.

For the 2018-19 financial statements HomeStart adopted AASB 9 *Financial Instruments* and AASB 15 *Revenue from Contracts with Customers* and is required to comply with new *Treasurer's Instructions* (Accounting Policy Statements) issued on 22 March 2019. Further information is provided in note 3.1.

All amounts in the financial statements and accompanying notes have been rounded to the nearest thousand dollars (\$'000), except when otherwise indicated.

## 2.2 Taxation

In accordance with Treasurer's Instructions 22 *Tax Equivalent Payments*, HomeStart is required to pay to the SA Government an income tax equivalent. The income tax liability is based on the State Taxation Equivalent Regime, which applies the accounting profit method. This requires that the corporate income tax rate be applied to the net profit. The current income tax liability relates to the income tax expense outstanding for the current period.

HomeStart is also liable for payroll tax, fringe benefits tax and goods and services tax (GST).

Income, expenses and assets are recognised net of the amount of GST except:

- when the GST incurred on a purchase of goods or services is not recoverable from the ATO, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item applicable
- receivables and payables, which are stated with the amount of GST included.

HomeStart, being a provider of financial services, is classified as an input taxed entity for GST purposes and consequently absorbs GST costs passed on by suppliers. Reduced input tax credits can only be claimed on a very limited number of input costs.

The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the Statement of Financial Position.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

Cash flows are included in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the ATO is classified as part of operating cash flows.

#### 2.3 Income

## 2.3.1 Interest income - non-subsidised loans

Interest income is recognised as it accrues using the effective interest rate method, except for impaired loans where interest income is recognised as it is recovered (as described in note 2.3.3).

### 2.3.2 Interest income - subsidised loans

Where HomeStart provides subsidised loans, such as Advantage Loans and EquityStart Loans, at rates lower than market interest rates, the initial recognition of these loans at fair value will result in a loss that is recognised in the Statement of Comprehensive Income, the loss being the difference between the amount disbursed and the fair value. Fair value is measured by discounting the expected cash flows using a market interest rate.

Interest income on these subsidised loans is brought to account using the effective interest rate method at a rate of interest, based on four year (for Advantage Loans settled before 3 February 2014), seven year (for Advantage Loans settled after 3 February 2014) and 10 year (for EquityStart Loans) South Australian Government Financing Authority (SAFA) Bonds.

### 2.3.3 Interest income – both non-subsidised and subsidised impaired loans

HomeStart ceases accruing interest income on loans when it considers that HomeStart would be unable to recover that interest income from either the customer or from the sale of the security. Interest on these loans is only brought to account when realised or when loans are returned to accruing status.

An impaired loan may be restored to accrual status if all arrears have been eliminated and HomeStart judges that the customer is capable of servicing their future obligations under the facility, or when it otherwise becomes well secured.

## 2.3.4 Loan origination fees received or receivable

Income directly attributable to the origination of loans is deferred and recognised in the Statement of Comprehensive Income as part of the effective interest rate calculation. This method results in origination income being recognised over the estimated life of loans in the portfolio.

The average life of loans in the originated loan portfolio used for loan fee income recognition is reviewed periodically to ensure the amortisation methodology is appropriate.

### 2.3.5 Government grants

Grants from the SA Government are recognised at their fair value where there is reasonable assurance that the grant will be received and HomeStart will comply with all attached conditions.

Government grants are recognised in the Statement of Comprehensive Income over the periods in which the related costs for which the grants are intended to compensate are recognised as expenses.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### 2.3.6 Investment income

For financial assets measured at fair value through profit or loss, changes in fair value (both realised and unrealised) are recognised in the Statement of Comprehensive Income as they occur.

## 2.3.7 Net gain/loss from disposal of non-financial assets

Net gain or loss from disposal of non-financial assets is recognised when control of the asset has passed to the buyer and is determined by comparing proceeds with carrying amount. The gains or losses arising from disposal of non-financial assets are recognised on a net basis as an income or an expense.

### 2.3.8 Other income

Other income is recognised when earned or recovered and is measured at the fair value of the consideration received or receivable.

## 2.4 Expenses

### 2.4.1 Government guarantee fee

The government guarantee fee is expensed as it accrues at the rate imposed by the Department of Treasury and Finance.

## 2.4.2 Loan origination fees paid or payable

Fees directly attributable to the origination of loans are deferred and recognised in the Statement of Comprehensive Income as part of the effective interest rate calculation. This method results in origination fees being expensed over the estimated life of loans in the portfolio.

The average life of loans in the originated loan portfolio used for loan origination expense recognition is reviewed periodically to ensure the amortisation methodology is appropriate.

## 2.4.3 Employee benefits expenses

Employee benefits expenses include all costs related to employment including wages, salaries, non-monetary benefits and leave entitlements. The expenses are recognised in the period in which services are rendered by the employees.

### 2.4.4 Operating lease expense

Operating lease payments are recognised as an expense in the Statement of Comprehensive Income on a straight-line basis over the lease term. The straight-line basis is representative of the pattern of benefits derived from the leased assets.

The aggregate benefit of lease incentives received by HomeStart in respect of operating leases has been recorded as a reduction of rental expense over the lease term, on a straight line basis.

### 2.5 Assets

Assets are classified in the Statement of Financial Position by their nature and in an order that reflects their relative liquidity. Assets have not been offset unless required or permitted by a specific accounting standard.

Current and non-current classes are not generally presented separately.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

## 2.5.1 Cash and cash equivalents

Cash and cash equivalents in the Statement of Financial Position include cash at bank and on hand and other short-term, highly liquid investments with maturities of three months or less that are readily convertible to cash and which are subject to insignificant risk of changes in value.

### 2.5.2 Financial assets

During the current and comparative financial years HomeStart had the following financial assets:

- cash and cash equivalents (refer to accounting policy note 2.5.1)
- loans and advances at amortised costs (refer to accounting policy note 2.5.3.1)
- investments at amortised cost (2018: fair value through profit or loss) managed funds (refer to accounting policy note 2.5.2.1)
- loans and advances at fair value through profit or loss Shared Equity loans (including Breakthrough and Shared Equity Option) (refer to accounting policy note 2.5.3.2)
- loans and advances at fair value through profit and loss Seniors Equity loans (refer to accounting policy note 2.5.3.2) (2018: amortised cost)
- derivative financial instruments (refer to accounting policy note 2.5.5)

### Policy application before 1 July 2018

HomeStart classified its financial assets into one of the following categories:

- loans and receivables
- at FVTPL, within as designated as at FVTPL

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Loans measured at amortised cost

Loans and advances are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest rate method and taking into account principal repayments and impairment losses.

For subsidised loans, fair value is less than their face value. On settlement of subsidised loans, an initial loss is recognised as an expense, being the difference between the face and fair values, which is then recognised as income over the expected life of the loan, using the effective interest rate method.

## Effective interest rate

The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the loan or advance to the net carrying amount of the loan or advance. When estimating the future cash flows, HomeStart considers all contractual terms of the loan or advance excluding any future credit losses. Included in this calculation are all fees paid or received that are integral to the contract.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

## Impairment

HomeStart assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired.

Impairment of financial assets carried at amortised cost

The recoverable amount of HomeStart's investments in loans and receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the effective interest rate.

The carrying amount of assets carried at amortised cost is reduced to the recoverable amount through the use of a provision account. The amount of the loss is recognised in the Statement of Comprehensive Income. An impairment loss in respect of loans and receivables carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

### Provision for impairment

HomeStart assesses at each financial year-end whether there is objective evidence that a financial asset or a portfolio of financial assets is impaired. A financial asset or portfolio of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more loss events that occurred after the initial recognition of the asset and prior to the end of the financial year ("a loss event") and that loss event or events has had an impact on the estimated future cash flows of the financial asset or the portfolio that can be reliably estimated.

Loans and advances are individually assessed for impairment. If HomeStart determines that no objective evidence of impairment exists for an individually assessed financial asset, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar risk characteristics, taking into account asset type, geographical location, collateral, past due status and other relevant factors. These characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the counterparty's ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of projected cash flows of the assets in the group and historical loss experience for assets with credit risk characteristics similar to those in the group.

Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist. In addition, HomeStart uses its experienced judgement to estimate the amount of an impairment loss.

The methodology and assumptions used for estimating future cash flows are reviewed regularly to take into consideration HomeStart's actual loss experience.

For loans and receivables, the amount of impairment loss is measured as the difference between the assets carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate. The amount of the loss is recognised using a provision account and the amount of the loss is included in the Statement of Comprehensive Income.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure costs for obtaining and selling the collateral, whether or not foreclosure is probable.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the provision account. The amount of the reversal is recognised in the Statement of Comprehensive Income.

In addition, a general reserve for credit losses is maintained to cover risks inherent in the loan portfolios. The maintenance of this reserve is consistent with the Australian Prudential Regulation Authority (APRA) prudential risk management requirements of retaining sufficient retained earnings for capital adequacy purposes. Movements in the general reserve for credit losses are recognised as a transfer of retained earnings.

## Bad debts

All bad debts are written-off in the period in which they are classified as not recoverable. If a provision for impairment has been recognised in relation to a loan, write-offs for bad debts are made against the provision. If no provision for impairment has previously been recognised, write-offs for bad debts are recognised as expenses in the Statement of Comprehensive Income.

## Policy application from 1 July 2018

#### Initial measurement and classification

Financial assets are initially measured at fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

Financial assets are classified, at initial recognition, as either fair value through other comprehensive income ("FVOCI") or fair value through profit or loss ("FVTPL").

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and HomeStart's business model for managing them.

## Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- financial assets at amortised cost (debt instruments)
- financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- financial assets at fair value through profit or loss

## Financial assets at amortised cost (debt instruments)

HomeStart measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

Other than the shared equity loans (Breakthrough and Shared Equity Option loans) and Senior Equity loans, all HomeStart loans are classified and measured at amortised cost. Refer to Note 2.5.3.1.

### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term.

Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model.

Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value. Gains or losses arising from changes in fair value are presented in the Statement of Comprehensive Income in the period in which they arise.

The net gain or loss includes any increase/decrease in the value of financial asset, any dividend or interest earned on the financial asset.

Derivatives assets are also categorised as financial assets at fair value through profit or loss unless they are effective hedges of cash flow.

The two shared equity loan products (Breakthrough and Shared Equity Option) and Seniors Equity loans are mandatorily required to be measured at fair value through profit and loss as the contractual terms of the loans do not give rise on specified dates to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding. Refer to note 2.5.3.2.

## **Business model assessment**

HomeStart makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to HomeStart's management; and
- the risks that affect the performance of the business model (and the financial assets held within that business model) and its strategy for how those risks are managed.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

## Assessment as to whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are SPPI, HomeStart considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, HomeStart considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit HomeStart's claim to cash flows from specified assets; and
- features that modify consideration for the time value of money e.g. periodic reset of interest rates.

Interest rates on certain retail loans made by HomeStart are based on standard variable rates ("SVRs") that are set at the discretion of HomeStart. SVRs are generally based on a central bank rate and also include a discretionary spread. In these cases, HomeStart will assess whether the discretionary feature is consistent with the SPPI criterion by considering a number of factors, including whether:

- the borrowers are able to prepay their loans without significant penalties;
- the market competition ensures that interest rates are consistent across lenders; and
- any regulatory or customer protection framework is in place that requires lenders to treat customers fairly.

All of HomeStart's retail loans contain prepayment features. A prepayment feature is consistent with the SPPI criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract.

In addition, a prepayment feature is treated as consistent with this criterion if a financial asset is acquired or originated at a premium or discount to its contractual par amount, the prepayment amount substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable compensation for early termination), and the fair value of the prepayment feature is insignificant on initial recognition.

### Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after HomeStart changes its business model for managing financial assets.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

## Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from HomeStart's statement of financial position) when:

- The rights to receive cash flows from the asset have expired, or
- Where HomeStart has transferred contractual rights to receive cash flows of the financial asset and substantially all the risks and rewards of ownership.

### 2.5.2.1 Financial investments

From 1 July 2018, on initial application of AASB 9, the investments in SAFA cash management funds are measured at amortised cost as the cash flows from the investment represent SPPI and the investment is held with the objective to collect contractual cash flows.

Before 1 July 2018, HomeStart designated the investment in SAFA cash management fund as financial asset as at fair value through profit or loss because the investment was managed, evaluated and reported internally on a fair value basis.

## 2.5.3 Loans and advances

## 2.5.3.1 Loans and advances at amortised cost - Policy application from 1 July 2018

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These loans and advances meet the SPPI test and are held within a business model with the objective to collect contractual cash flows and are therefore measured at amortised cost.

Loans and advances are initially recognised at fair value plus transaction costs directly attributable to the origination of the loan or advance, which are primarily broker and origination fees. These costs are amortised over the estimated life of the loan. Subsequently, loans and advances are measured at amortised cost using the effective interest rate method, net of any provision for credit impairment.

## Subsidised Loans

For subsidised loans, fair value is less than their face value. On settlement of subsidised loans, an initial loss is recognised as an expense, being the difference between the face and fair values, which is then recognised as income over the expected life of the loan using the effective interest rate method. The loans are measured at amortised cost.

### Effective interest rate

The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the loan or advance to the net carrying amount of the loan or advance. When estimating the future cash flows, HomeStart considers all contractual terms of the loan or advance excluding any future credit losses. Included in this calculation are all fees paid or received that are integral to the contract.

## Impairment - Loans and advances

HomeStart recognises loss allowances for expected credit losses ("ECL") on loans and advances at amortised cost.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

HomeStart estimates ECL through modelling the probability of default, loss given default and exposure at default, as follows:

- Stage 1 Performing This category includes financial assets that have not experienced a significant increase in credit risk since their origination. For these financial assets an allowance equivalent to 12 month's ECL is recognised, which represents the credit losses expected to arise from defaults occurring over the next 12 months.
- Stage 2 Under-performing This category includes financial assets that have experienced a significant increase in credit risk since their origination and are not credit impaired. For these financial assets an allowance equivalent to lifetime ECL is recognised. Lifetime ECL is the credit losses expected to arise from defaults occurring over the estimated remaining life of financial assets.
- Stage 3 Non-performing (impaired) This category includes financial assets that are credit impaired. The provision is also equivalent to the lifetime ECL.

Financial assets in stage 1, 2 and 3 are assessed for impairment collectively using an ECL model. In addition, assets subject to specific impairment assessment are included in Stage 3. HomeStart's methodology for specific provisions (Stage 3) remains largely unchanged from the methodology adopted under AASB 139 prior to 1 July 2018.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as 'Stage 1 financial instruments'.

Life-time ECL are the ECL that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognised but which are not credit-impaired are referred to as 'Stage 2 financial instruments'.

### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that HomeStart expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows.

## Credit-impaired financial assets

At each reporting date, HomeStart assesses whether financial assets carried at amortised cost are credit-impaired and therefore in default (referred to as 'Stage 3 financial assets'). A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is in default and therefore Stage 3 credit-impaired includes the following observable data:

 the borrower is unlikely to pay its credit obligations to HomeStart in full, without recourse by HomeStart to actions such as realising security (if any is held);

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

- rebuttable presumption that loans which are 90 days or more past due are considered creditimpaired;
- significant financial difficulty of the borrower;
- the granting of a concession relating to financial difficulty that would not otherwise normally be extended to a borrower.

Potential losses are determined on loans where reasonable doubt exists about collectability of principal and interest under the terms of the loan contract. This includes all loans where the estimated realisable value of the security is insufficient to cover principal, interest and costs and:

- arrears exceed the lesser of 3 normal monthly instalments or \$4 000; or
- repayment reductions have been negotiated; or
- loans are under an accepted hardship application; or
- loans are currently under management by HomeStart due to non-performance; or
- action is being taken to enforce realisation of security (mortgagee-in-possession).

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

It is HomeStart's policy to consider a financial instrument as 'cured' and therefore re-classified out of Stage 3 when none of the default criteria have been present for at least three consecutive months.

## Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position using a provision account and the amount of the loss is included in the Statement of Comprehensive Income.

### Write-off

HomeStart's accounting policy with respect to write-offs under AASB 9 remains the same as it was under AASB 139. All bad debts are written-off in the period in which they are classified as not recoverable. This is generally the case when HomeStart determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level. If a provision for impairment has been recognised in relation to a loan, write-offs for bad debts are made against the provision. If no provision for impairment has previously been recognised, write-offs for bad debts are recognised as expenses in the Statement of Comprehensive Income.

Loans that are written off could still be subject to enforcement activities in order to comply with HomeStart's procedures for recovery of amounts due.

## Inputs, assumptions and techniques used for estimating impairment

Significant increase in credit risk

When determining whether the risk of default has increased significantly since initial recognition, HomeStart considers both quantitative and qualitative information, including expert credit risk assessment, forward looking information and analysis based on HomeStart's historical experience.

When modelling of a parameter is carried out on a collective basis, the loans are assessed on a portfolio basis taking into account differing credit risks with segmentation in groups as follows:

- Graduate loans
- Low deposit loans
- Standard other loans metropolitan regions
- Standard other loans non-metropolitan regions

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

HomeStart uses the following criteria for determining whether there has been a significant increase in credit risk:

- there is an adverse movement in credit risk or loan performance score since inception;
- the current outstanding balance has capitalised;
- a backstop of 30 days past due.

## Calculation of expected credit losses

Expected credit losses (ECLs) are calculated using three main parameters i.e. a probability of default (PD), a loss given default (LGD) and an exposure at default (EAD). These parameters are generally derived from statistical models combined with historical, current and forward looking information, including macro-economic data.

For accounting purposes, the 12-months and lifetime PD represent the expected point-in-time probability of a default over the next 12 months and estimated remaining lifetime of the financial instrument, respectively, based on conditions existing at the balance sheet date and future economic conditions that affect credit risk.

The LGD represents expected loss conditional on default, taking into account the collateral, its expected value when realised and the time value of money.

The EAD represents the expected exposure at default, taking into account the repayment of principal and interest from the balance sheet date to the default event together with any expected drawdown of a facility.

The 12-months ECL is equal to the discounted sum over the next 12-months of monthly PD multiplied by LGD and EAD. Lifetime ECL is calculated using the discounted sum of monthly PD over the full remaining estimated life multiplied by LGD and EAD.

## Incorporation of forward-looking information

HomeStart incorporates forward-looking information into both the assessment of whether the credit risk of a loan portfolio has increased significantly since its initial recognition and the measurement of ECL.

HomeStart formulates three economic scenarios: a base case, which is the median scenario assigned a 60% probability of occurring, and two less likely scenarios, one upside assigned a 15% probability of occurring and one downside assigned a 25% probability of occurring (2018: upside and downside each assigned a 20% probability of occurring). The base case is aligned with information used by the HomeStart for other purposes such as strategic planning and budgeting. External information considered includes economic data and forecasts published by governmental bodies and monetary authorities and selected private-sector and academic forecasters.

HomeStart has identified and documented key drivers of credit risk and credit losses for each portfolio of loans and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

Key macro-economic factors taken into consideration include, but are not limited to, unemployment, interest rates, gross domestic product, house prices, and require an evaluation of both the current and forecast direction of the macro-economic cycle.

Incorporating forward looking information, including macro-economic forecasts, increases the degree of judgement required to assess how changes in these data points, will affect ECLs. The methodologies and assumptions, including any forecasts of future economic conditions, are reviewed annually.

Predicted relationships between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analysing historical data over the past 2 years.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

## 2.5.3.2 Loans and advances at fair value through profit or loss

## Policy application before 1 July 2018

Shared appreciation component of the Breakthrough and Shared Equity Option Loans

The Breakthrough and Shared Equity Option Loan facility includes two loan components (the Breakthrough Loan was discontinued from 1 December 2017 and the Shared Equity Option Loan commenced in April 2018):

- a standard loan component with interest rates and repayments which operate under identical terms to HomeStart's current standard loan product. This portion of the Breakthrough and Shared Equity Option Loan is initially recognised at fair value and subsequently measured at amortised cost using the effective interest rate method and taking into account principal repayments and impairment losses, and
- a shared appreciation component where repayment of the loan balance is generally deferred until the sale or refinance of the property upon which time the loan balance is repaid along with a scheduled percentage of the appreciated value of the property. The shared appreciation component is measured at fair value through profit or loss. The fair value of this loan component is based on independent valuations of the properties pledged as collateral. Gains or losses arising from changes in fair value are presented in the Statement of Comprehensive Income in the period in which they arise.

## Seniors Equity Loans

the Seniors Equity loans were classified as loans and advances at amortised cost.

### Policy application from 1 July 2018

Shared appreciation component of the Breakthrough and Shared Equity Option Loans

The Breakthrough and Shared Equity Option Loan facility includes two loan components (the Breakthrough Loan was discontinued from 1 December 2017 and the Shared Equity Option Loan commenced in April 2018):

- a standard loan component with interest rates and repayments which operate under identical terms to HomeStart's current standard loan product. Refer to accounting policy note 2.5.3.1 loans and advances at amortised cost.
- a shared appreciation component where repayment of the loan balance is generally deferred until the sale or refinance of the property upon which time the loan balance is repaid along with a scheduled percentage of the appreciated value of the property.

The shared appreciation component fails the SPPI test and therefore, they are classified as FVTPL. Gains or losses arising from changes in fair value are presented in the Statement of Comprehensive Income in the period in which they arise.

The fair value of the shared appreciation loan component is based on independent valuations of the properties pledged as collateral.

## Seniors Equity Loans

The Seniors Equity loans are classified as FVTPL as the inclusion of the no negative equity guarantee results in the loan failing the SPPI test. The fair value of the no negative equity guarantee component of the Senior Equity loans is based on actuarial valuation by applying assumptions around mortality, property value and interest rates.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

## 2.5.4 Non-financial assets

## 2.5.4.1 Property, plant and equipment

Property, plant and equipment are initially recorded at cost or at the value of any liabilities assumed, plus any incidental cost involved with the acquisition. Property, plant and equipment are subsequently measured at cost after allowing for accumulated depreciation.

Where assets are acquired at no value, or minimal value, they are recorded at their fair value in the Statement of Financial Position. If, however, the assets are acquired at no or nominal value as part of a restructuring of administrative arrangements, then the assets are recognised at book value, i.e. the amount recorded by the transferor immediately prior to transfer.

Where the payment for an asset is deferred, HomeStart measures the obligation at the present value of the future outflow, discounted using the interest rate of a similar length borrowing.

At the expiration of the lease of its office accommodation, HomeStart is required in accordance with the lease agreement to return the premises to its original condition ('make good'). The costs involved in doing so have been included in the cost of HomeStart's leasehold improvements. This amount has been calculated as an estimate of future costs.

All property, plant and equipment with a value equal to or in excess of \$1 000 are capitalised.

## 2.5.4.2 Intangible assets

Intangible assets are initially measured at cost and are tested for indications of impairment at each reporting date. Following initial recognition, intangible assets are carried at cost less accumulated amortisation and any accumulated impairment loss.

The acquisition of or internal development of software is capitalised only when the expenditure meets the definition (identifiability, control and existence of future economic benefits) and recognition criteria of an intangible asset outlined in AASB 138 *Intangible Assets*, and when the amount of expenditure is greater than or equal to \$1 000.

Software assets that are not integral to the operation of hardware are recognised as intangible assets with a finite life. Capitalised software is amortised over the useful life of the asset, which is generally between 4 and 10 years.

Costs in relation to website development, building or enhancing a website to the extent they represent probable future economic benefits controlled by HomeStart that can be reliably measured, are capitalised as an asset and amortised over the period of the expected benefits. Maintenance costs are expensed.

## 2.5.4.3 Impairment and revaluation

All non-current tangible assets are valued at written down current cost and revaluation of non-current assets or group of assets is only performed when its fair value at the time of acquisition is greater than \$1.5 million (\$1.0 million, 2017-18) and estimated useful life is greater than three years.

If at any time HomeStart considers that the carrying amount of an asset materially differs from its fair value, then the asset will be revalued regardless of when the last valuation took place.

HomeStart expects that for all non-current tangible assets the costs of disposal will be negligible, and the recoverable amount to be close to or greater than the asset's fair value.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### 2.5.4.4 Depreciation and amortisation of non-financial assets

Non-financial assets having a limited useful life are systematically depreciated or amortised over their useful lives in a manner that reflects the consumption of their service potential. Amortisation is used in relation to intangible assets such as software, while depreciation is applied to tangible assets such as office and computer equipment.

The residual values, useful lives of all major assets held by HomeStart, depreciation and amortisation methods are reviewed and adjusted if appropriate on an annual basis.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for prospectively by changing the time period or method, as appropriate, which is a change in accounting estimates.

The value of leasehold improvements is depreciated over the estimated useful life of each improvement or the unexpired period of the relevant lease, whichever is shorter.

Depreciation and amortisation of non-financial assets are calculated on a straight line basis over the estimated useful life of the following classes of assets for the current and comparative periods as follows:

Class of asset	Depreciation and	Useful life (years)
	amortisation method	
Leasehold improvements	Straight line	2 – 10
Other office and computer equipment	Straight line	2 – 10
Furniture and fittings	Straight line	3 – 10
Intangible assets	Straight line	4 – 10

### 2.5.5 Derivative financial instruments

HomeStart is exposed to changes in interest rates arising from financing activities and it uses derivatives to hedge this risk. Derivative financial instruments are not held for speculative or trading purposes. However, derivatives that are not in a hedge relationship are accounted for at FVTPL.

Derivative financial instruments are initially recognised at fair value on the date a derivative contract is entered into and subsequently remeasured to their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

HomeStart enters into interest rate swaps with SAFA to manage interest rate risk. The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows determined using the yield curve at year-end.

HomeStart designates certain derivatives as either hedges of the fair value of recognised assets or liabilities or a firm commitment (fair value hedge); or hedges of highly probable forecast transactions (cash flow hedges). For the current reporting and comparative periods, HomeStart has only cash flow hedges.

HomeStart documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. HomeStart also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions have been, and will continue to be, highly effective in offsetting changes in fair values or cash flows of hedged items. The fair values of various derivative financial instruments used for hedging purposes are disclosed in note 32.1. Movements in the derivatives valuation are shown in the Statement of Changes in Equity.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

HomeStart has adopted hedge accounting requirements of AASB 9 from 1 July 2018. Although there has been no change in the accounting for hedging instruments, changes have been made to the hedging effectiveness documentation and assessment of the hedging transactions.

HomeStart assesses hedge effectiveness using the hypothetical derivative/matched terms method, which creates a derivative instrument to serve as a proxy for the hedged transaction. The hedging instrument is being designated with a non-zero day 1 fair value as it was designated post inception of the trade. However, the hypothetical has a day 1 value equal to zero. All other critical terms of the hedge relationship match at inception and are expected to match in future.

Under HomeStart's policy, in order to conclude that the hedging relationship is effective, all of the following criteria should be met.

- the notional currency amount on the hedging instrument equals the notional currency amount of the hedged item;
- the fair value of the derivative at inception was zero (i.e. derivative was entered into an available market rates);
- the currency is the same for both the hedged item and the hedging instrument;
- the interest settlement dates on the hedging instrument match the expected settlement dates of the forecasted transaction or firm commitment;
- the change in the expected cash flows of the forecasted transaction or firm commitment is based on the same index;
- for updates of assessment, there have been no adverse changes in the risk of counterparty default.

There is a clear economic relationship as both the hedging instrument and hedged item are referenced to the same interest rate index. Therefore a high degree of offset would be expected.

The hedge ratio between interest rate swap hedges and the underlying AUD floating rate debt will be 100%. Both the hedged item and hedging instrument are referenced to the same interest rate index; there is no basis risk, and no material cash flow timing differences.

No material sources of ineffectiveness are expected.

## 2.5.5.1 Cash flow hedges

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised directly in equity in the derivatives valuation reserve. The gain or loss relating to the ineffective portion is recognised immediately in the Statement of Comprehensive Income.

Hedge effectiveness tests are performed on all derivative financial instruments to determine if they continue to be effective in managing the hedged risk originally intended when entered into by HomeStart. Where a derivative financial instrument that was previously considered to be effective no longer satisfies the effectiveness test criteria, any gain or loss on the instrument previously recognised in equity remains until the forecast transaction affects the profit or loss. If the forecast transaction is no longer expected to occur, it is reclassified to the Statement of Comprehensive Income as a reclassification adjustment.

## 2.6 Liabilities

Liabilities have been classified according to their nature and have not been offset unless required or permitted by a specific accounting standard.

Notes to and forming part of the Financial Statements
For the year ended 30 June 2019

## 2.6.1 Interest-bearing borrowings

Interest-bearing borrowings are initially recognised at fair value, net of transaction costs incurred. Subsequent to initial recognition, interest-bearing borrowings are measured at amortised cost with any difference between the amount initially recognised and the redemption value being recognised in the Statement of Comprehensive Income over the period of the borrowings using the effective interest rate method.

### 2.6.2 Lease incentive

All incentives for the agreement of a new or renewed operating lease are recognised as an integral part of the consideration agreed for the use of the leased asset. Incentives received to enter into operating leases are recognised as liabilities and amortised over the lease term.

### 2.6.3 Payables

Payables include creditors, accrued expenses, employment on-costs, interest, guarantee fee and loan manager fees.

Creditors represent the amounts owing for goods and services received prior to the end of the reporting period that are unpaid at the end of the reporting period. Creditors include all unpaid invoices received relating to the normal operations of HomeStart.

Accrued expenses represent goods and services provided by other parties during the period that are unpaid at the end of the reporting period and where an invoice has not been received.

Employment on-costs include superannuation contributions and payroll tax with respect of outstanding liabilities for salaries and wages, long service leave and annual leave.

All payables are measured at their nominal amount, are unsecured and are normally settled within 30 days from the date the invoice is first received (in accordance with Treasurer's Instruction 11 Payment of Creditors).

## 2.6.4 Employee benefits

Employee benefits accrue as a result of services provided by the employees up to the reporting date that remain unpaid. Long-term employee benefits are measured at present value and short-term benefits are measured at nominal amounts allowing for known increases from 1 July.

## Long-term service leave

The liability for long service leave is measured at the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the projected unit credit method.

## Salaries and wages, annual leave and sick leave

The liability for salaries and wages is measured as the amount unpaid at the reporting date at remuneration rates current at reporting date. The annual leave liability is expected to be payable within 12 months and is measured at the undiscounted amount expected to be paid. In the unusual event where salary and wages and annual leave are payable later than 12 months, the liability will be measured at present value.

No provision has been made for sick leave as all sick leave is non-vesting and the average sick leave taken in future years by employees is estimated to be less than the annual entitlement for sick leave.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### 2.7 Other provisions

Provisions are recognised when HomeStart has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the obligation at the reporting date. If the effect of the time value of money is material, provisions are discounted for the time value of money and the risks specific to the liability.

## 2.8 Fair value measurement

AASB 13 Fair Value Measurement defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants, in the principal or most advantageous market, at the measurement date.

HomeStart classifies fair value measurement using fair value hierarchy that reflects the significance of the inputs used in making the measurements, based on the data and assumptions used in the most recent revaluation:

- Level 1 quoted prices (un-adjusted) in active markets for identical assets or liabilities
- Level 2 inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The valuation processes and fair value changes are reviewed at each reporting date.

## 2.9 Unrecognised contractual commitments and contingent assets and liabilities

Commitments include operating, capital and outsourcing arrangements arising from contractual or statutory sources and are disclosed at their nominal value.

Contingent assets and contingent liabilities are not recognised in the Statement of Financial Position, but are disclosed by way of a note and, if quantifiable, are measured at nominal value.

Unrecognised contractual commitments and contingencies are disclosed net of amount of GST recoverable from, or payable to, the Australian Taxation Office. If GST is not payable to, or recoverable from, the Australian Taxation Office, the commitments and contingent liabilities are disclosed on a gross basis.

### 2.10 Insurance

HomeStart has arranged through SA Government Captive Insurance Corporation (SAICORP) to insure all insurable risks of HomeStart. The excess payable under this arrangement varies depending on each class of insurance held. In addition, HomeStart insures over mortgagee in possession properties using Arthur J. Gallagher & Co.

Notes to and forming part of the Financial Statements
For the year ended 30 June 2019

## 2.11 Accounting judgements, estimates and assumptions

The preparation of the financial statements requires the use of certain accounting estimates and requires HomeStart to exercise its judgement in the process of applying HomeStart's accounting policies.

The carrying amounts of certain assets and liabilities are often determined based on estimates and assumptions of future events. The areas involving a higher degree of estimate and judgement that have a significant risk of causing a material adjustment to the carrying amounts of certain assets and liabilities within the next annual financial reporting period are outlined below:

Area of estimate and judgement	Note no.
Loans and advances at fair value through profit or loss - shared equity loans and	2.5.2, 2.5.3.2, 31.4,
seniors equity loans	32.2 & 32.3
Fair value of subsidised loans and advances	2.5.3
Loan origination fees received or receivable	2.3.4
Loan origination fees paid or payable	2.4.2
Provision for impairment of loans and advances	2.5.3
Derivative financial instruments	2.5.5, 31.2.2, 32.2
Classification of financial assets: assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are SPPI on the principal amount outstanding.	· ·

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

## **NOTE 3.1**

## Changes in accounting policies

HomeStart has initially adopted AASB 9 (see A) and AASB 15 (see B) from 1 July 2018.

A number of other new standards are also effective from 1 July 2018 but they do not have a material effect on HomeStart's financial statements.

Due to the transition method chosen by HomeStart in applying AASB 9 and AASB 15, comparative information throughout these financial statements has not been restated to reflect its requirements.

The effect of initially applying these standards is mainly attributed to the following:

- an increase of \$1.1 million in impairment losses recognised on loans and advances at amortised cost related to AASB 9 (see note below, note 2.5.3.1 and 15.1);
- \$75.3 million of loans and advances were reclassified from amortised cost to fair value through profit or loss related to AASB 9 (see note below, note 2.5.3.2 and 15.1); and
- additional disclosures related to AASB 9 (see notes 2.5.3.1 and 15.1).

Except for the changes below, HomeStart has consistently applied the accounting policies as set out in Note 2 to all periods presented in these financial statements.

#### A. AASB 9 Financial Instruments

AASB 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces AASB 139 *Financial Instruments: Recognition and Measurement.* The requirements of AASB 9 represent a significant change from AASB 139. The new standard brings fundamental changes to the accounting for financial assets and to certain aspects of the accounting for financial liabilities and changes to hedge accounting requirements.

Additionally, HomeStart has adopted consequential amendments to AASB 7 Financial Instruments: Disclosures that are applied to disclosures for the year ended 30 June 2019, but have not been applied to the comparative information

The key changes to HomeStart's accounting policies resulting from its adoption of AASB 9 are outlined further in this note.

## Classification of Financial Assets and Financial Liabilities

AASB 9 contains three principal classification categories for financial assets: measured at amortised cost, FVOCI and FVTPL. AASB 9 classification is based on the business model in which a financial asset is managed and its contractual cash flows. The standard eliminates the previous AASB 139 categories of held-to-maturity, loans and receivables and available-for-sale. For an explanation of how HomeStart classifies financial assets under AASB 9, see note 2.5.2 and 2.5.3.

## Reclassification of Financial Instruments on adoption of AASB 9

On 1 July 2018, HomeStart has assessed and reclassified its financial assets into the appropriate AASB 9 categories depending on the business model and contractual cash flow characteristics applying to the asset. The changes in classification and measurement are noted below.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### Impact

A reconciliation between the carrying amounts under AASB 139 to the balances reported under AASB 9 as of 1 July 2018 is, as follows:

	AASB 139 m	easurement	Remeasurement	Reclassification	AASB 9 me	easurement
		Amount	ECL		Amount	
	Category	\$'000	\$'000	\$'000	\$'000	Category
Assets						
Financial Investments (1)	Designated at FVTPL	989	-	-	989	Amortised cost
Loans and advances (2) (3)	Loans and receivables	2 011 487	( 1 148)	( 75 312)	1 935 027	Amortised cost
Loans and advances (3)	FVTPL	54 361		75 312	129 673	FVTPL
Other financial assets	Loans and receivables	662	-	-	662	Amortised cost
<b>Liabilities</b> Payables	Amortised cost	4 211	-	-	4 211	Amortised cost
Short term borrowings	Amortised cost	250 797	-	-	250 797	Amortised cost
Long term borrowings	Amortised cost	1 647 000	-	-	1 647 000	Amortised cost
Derivative financial instruments	FVOCI	2 377	-	<u>-</u>	2 377	FVOCI

<sup>&</sup>lt;sup>(1)</sup> On initial application of AASB 9, investment in SAFA cash management fund with a carrying amount of \$1.0 million was reclassified from financial investments designated at FVTPL to financial investments at amortised cost. There was no re-measurement impact associated with this reclassification.

Classification and measurement of financial liabilities was unchanged on transition.

## Impairment of Financial Assets

AASB 9 replaces the 'incurred loss' model in AASB 139 with an 'expected credit loss' (ECL) model.

Under AASB 9, credit losses are recognised earlier than under AASB 139. For an explanation of how HomeStart applies the impairment requirements of AASB 9, see note 2.5.3.1.

HomeStart has developed a AASB 9 ECL model, which replaces the previous incurred loss approach under AASB 139. The new model is forward looking and does not require evidence of an actual loss event for impairment provisions to be recognised, resulting in an acceleration of impairment recognition. HomeStart applies a three-stage approach to measuring the ECL based on credit risk since origination as they transition through the three stages.

<sup>(2)</sup> The initial application of the expected credit loss requirements of AASB 9, resulted in increases in provisions for credit impairment to loans and advances at amortised cost of \$1.1 million. The impact of \$1.1 million was recognised as a reduction to Retained Earnings.

<sup>&</sup>lt;sup>(3)</sup> On initial application of AASB 9 Seniors Equity Loans of \$75.3 million were reclassified from loans at amortised cost to loans at FVTPL. There was no material re-measurement impact associated with this reclassification.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

It is important to note that the increase in impairment provisions on transition to AASB 9 is not reflective of a change in underlying portfolio credit quality.

Transition to ECL Model

Financial assets that are credit-impaired are defined by AASB 9 in a similar way to financial assets that are impaired under AASB 139 (see note 2.5.3.1 and 31.2.1).

The impairment requirements have been applied retrospectively by adjusting opening retained earnings at 1 July 2018. HomeStart has elected not to restate prior period comparative balances on adoption of the new standard.

### **Impact**

The following table provides a pre-tax breakdown of the transition to AASB 9 ECL model from AASB 139 as at 1 July 2018 for loans and advances at amortised cost:

	AASB 139	AASB 9	Movement
	\$'000	\$'000	\$'000
Stage 1 - 12-mth ECL (Collective provision)	-	3 427	-
Stage 2 - Lifetime ECL not credit impaired (Collective provision)	-	7 331	-
Stage 3 - Lifetime ECL credit impaired (Collective provision)	-	360	-
Total Collective Provision	9 970	11 118	1 148
Stage 3 - Lifetime ECL credit impaired (Specific provision)	7 501	7 501	-
Total provision for credit impairment	17 471	18 619	1 148

HomeStart's opening balance sheet adjustment, based on the economic conditions, forecast economic scenarios, management judgements and assumptions as at 1 July 2018, was an increase in provision for credit impairment of \$1.148 million before tax, with a corresponding decrease in retained earnings.

The increase in the provision for credit impairment on adoption of the standard has been taken through opening retained earnings as at 1 July 2018, with no impact on the income statement.

### **Transition**

Changes in accounting policies resulting from the adoption of AASB 9 have been applied retrospectively.

Comparative periods have not been restated. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of AASB 9 are recognised in retained earnings as at 1 July 2018. Accordingly, the information presented for 2018 does not reflect the requirements of AASB 9 and therefore is not comparable to the information presented for 2019 under AASB 9.

The following assessments have been made on the basis of the facts and circumstances that existed at the date of initial application.

- The determination of the business model within which a financial asset is held.
- The designation and revocation of previous designations of certain financial assets and financial liabilities as measured at FVTPL.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

There are no changes to the carrying amounts of financial assets and financial liabilities resulting from the reclassification of financial instruments on adoption of AASB 9.

For more information and details on the changes and implications resulting from the adoption of AASB 9, see note 2.5.2, 2.5.3, 14 and 15.

#### B. AASB 15 Revenue from Contracts with Customers

AASB 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced AASB 118 *Revenue*, AASB 111 *Construction Contracts* and related interpretations.

HomeStart initially applied AASB 15 on 1 July 2018 retrospectively in accordance with AASB 108 without any practical expedients. The timing or amount of HomeStart's fee and commission income from contracts with customers was not impacted by the adoption of AASB 15.

### C. Treasurer's Instructions (Accounting Policy Statements)

On 22 March 2019 the Treasurer's Instructions (Accounting Policy Statements) 2019 were issued by the Treasurer under the Public Finance and Audit Act 1987. The Accounting Policy Statements replaced the following Accounting Policy Frameworks:

- Purpose and Scope
- General Purpose Financial Statements Framework
- Asset Accounting Framework
- Financial Asset and Liability Framework
- Income Framework
- Definitions.

The new Accounting Policy Statements have largely been prepared on a no-policy change basis. Changes that impact on these financial statements are:

- removal of the additional requirement to report transactions with the SA Government.
- increasing the bands from \$10,000 to \$20,000 for employee and board member reporting.

These changes, however, do not impact on the amounts reported in the financial statements.

The total impact on HomeStart's retained earnings as at 1 July 2018 is as follows:

	\$'000
Closing Retained Earnings 30 June 2018	156 483
Recognition of AASB 9 ECLs	( 1 148)
Opening Retained Earnings 1 July 2018	155 335

## NOTE 3.2 Standa

## Standards issued but not yet adopted

A number of new standards and amendments to standards are effective for annual periods beginning after 1 July 2019 and earlier application is permitted; however, HomeStart has not early adopted them in preparing these financial statements.

Of those standards that are not yet effective, AASB 16 is expected to have a significant impact on the HomeStart's financial statements in the period of initial application.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### **AASB 16 Leases**

HomeStart is required to adopt AASB 16 *Leases* from 1 July 2019. HomeStart has assessed the estimated impact that the initial application of AASB 16 will have on its financial statements, as described below. The actual impact of adopting the standard on 1 July 2019 may change because the new accounting policies are subject to change until HomeStart presents its first financial statements that include the date of initial application.

AASB 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-ofuse asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items.

AASB 16 replaces existing leases guidance, including AASB 17 Leases, Interpretation 4 Determining whether an Arrangement contains a Lease, Interpretation 115 Operating Leases – Incentives and Interpretation 127 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The *Treasurer's Instructions (Accounting Policy Statements) 2019* sets out key requirements that HomeStart must adopt for the transition from AASB 117 *Leases* to AASB 16 *Leases*. These requirements include that HomeStart will:

- apply AASB 16 retrospectively. The cumulative effect of initially applying the Standard will be recognised at 1 July 2019. Comparatives will not be restated.
- only apply AASB 16 to contracts that were previously identified as containing a lease applying AASB 117 and related interpretations.
- not transition operating leases for which the lease term ends before 30 June 2020.

The Treasurer's Instructions (Accounting Policy Statements) 2019 also sets out requirements for on-going application. These requirements include that HomeStart will:

- not apply AASB 16 to leases of intangible assets.
- adopt \$15,000 as the threshold to determine whether an underlying asset is a low value asset and must apply the low value asset recognition exemption to all low value assets.
- apply the short-term leases recognition exemption for all classes of underlying asset.
- separate non-lease components from lease components.
- adopt the revaluation model, where permitted.
- where required, apply the relevant lessee's incremental borrowing rate published by the Department of Treasury and Finance.
- on initial recognition not record at fair-value leases that have significantly below-market terms and conditions principally to enable HomeStart to further its objectives, unless they have already been recorded at fair-value prior to 1 July 2019.

Impact on 2019-20 financial statements

HomeStart has assessed the estimated impact on the Statement of Financial Position of adopting AASB 16 with the transition requirements mandated by the *Treasurer's Instructions (Accounting Policy Statements)* .

AASB 16 requires lessees to recognise assets and liabilities for all leases, not subject to a recognition exemption or scoped out of the application of AASB 16. Applying AASB 16 will result in leases previously classified as operating leases having right-of-use assets and related lease liabilities being recognised in the Statement of Financial Position for the first time. Lease incentive liabilities previously recognised will be written off against the right-of-use assets or retained earnings depending on the nature of the incentive. In addition, the make good costs included in the cost of HomeStart's leasehold improvements will be transferred to the right-of-use assets.

AASB 16 is expected to have a material impact on the Statement of Financial Position. HomeStart has estimated the impact of this change and the results as at 1 July 2019.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

The estimated impact is based on applying AASB 16's transition approach to those leases identified as leases by HomeStart prior to 1 July 2019. The incremental borrowing rates applied to estimate the lease liability were SAFA's published interest rates for principal and interest loans to SA Government agencies for 1 July 2019.

The estimated impact is set out below.

	as at 1 July
	2019
Assets	\$'000
Right-of-use assets	7 752
PP&E Leasehold improvements	( 243)
Liabilities	
Lease liability	( 9 564)
Other liabilities (operating lease liability)	1 288
Net impact on equity	( 767)

HomeStart will recognise new assets and liabilities for its operating leases of office premises and motor vehicles. The nature of expenses related to these leases will now change because AASB 16 replaces the straight-line operating lease expense with a depreciation charge for right-of-use assets and interest expense on lease liabilities.

Previously, HomeStart recognised operating lease expense on a straight-line basis over the term of the lease, and recognised assets and liabilities only to the extent that there was a timing difference between actual lease payments and the expense recognised.

HomeStart has assessed the potential impact on the 2019-20 Statementof Comprehensive Income and believe this to be immaterial for disclosure.

### Related accounting policies

### Transition

HomeStart plans to apply AASB 16 initially on 1 July 2019, using a modified retrospective approach. Therefore, the cumulative effect of adopting AASB 16 will be recognised as an adjustment to the opening balance of retained earnings at 1 July 2019, with no restatement of comparative information.

### Notes to and forming part of the Financial Statements For the year ended 30 June 2019

NOTE 4 Net interest income		
Interest income	2019	2018
	\$'000	\$'000
Loans and advances	106 221	95 791
Subsidised loans effective interest income	4 113	4 034
Subsidised loans fair value expense	( 1 745)	(1562)
Loan origination income amortisation	3 083	3 048
Deposits with banks	31	35
Total interest income	111 703	101 346
Interest expense		
Borrowings from SAFA	( 43 604)	(38 647)
Total interest expense	( 43 604)	( 38 647)
Net interest income	68 099	62 699

NOTE 5	Other income		
		2019 \$'000	2018 \$'000
Fees and charge	S	2 734	2 776
Bad debts recove	ered	146	193
Unrealised gain	n fair value of loans at FVTPL*	_	355
Realised change	in fair value of loans at FVTPL	412	722
EquityStart grant		1 343	702
Community Serv	ice Obligation (CSO) subsidy	6 921	6 576
Other		71	62
Total other inco	me	11 627	11 386

<sup>\*</sup>The shared appreciation component of the Breakthrough and Shared Equity Option Loan is measured at fair value through profit or loss. The fair value of this loan component is estimated based on independent valuations of the properties pledged as collateral. Unrealised losses, if any, are disclosed in note 12 Other expenses.

### EquityStart grant funds and CSO subsidy received

During the financial year, HomeStart received \$0.6 million (\$0.7 million, 2017-18) in grant funds from the Department of Human Services to compensate HomeStart for costs incurred in relation to EquityStart Loans and also recognised as income \$0.7 million from prior year EquityStart grant funds.

The Department of Treasury and Finance (DTF) makes a CSO subsidy payment to HomeStart as compensation for the provision of Advantage Loans and credit quality subsidies as well as administering the Nunga Loan program. In addition, on 30 April 2012, the Cabinet approved that DTF would make an additional CSO payment to HomeStart each financial year to enable HomeStart to meet its target pre-tax return on equity (ROE) of 9% (if required). No such payment was received in the financial year ended 30 June 2019 (\$nil, 2017-18).

Refer to note 2.3.5 for information in relation to the recognition of government grants.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

NOTE 6	Employee benefits expenses		
		2019 \$'000	2018 \$'000
Salaries and wa	ages	10 054	10 005
Long service le	ave (LSL)	240	227
Annual leave		75	57
Employment or	n-costs* – superannuation	961	938
Employment or	n-costs - other	553	521
Workers compo	ensation	188	18
Board and com	mittee fees	264	261
<b>Total employe</b>	e benefits expenses	12 335	12 027

<sup>\*</sup>The superannuation employment on-cost charge represents HomeStart's contribution to superannuation plans in respect of current services of current employees.

NOTE 7 Employee remuneration and number o	f employees	
	2019	2018
Remuneration of employees	No.	No.
The number of employees whose remuneration received or re-	ceivable falls within the following bands:	
\$149 000 to \$151 000 (*)	n/a	1
\$151 001 to \$171 000	4	6
\$171 001 to \$191 000	1	2
\$191 001 to \$211 000	4	3
\$211 001 to \$231 000	-	-
\$231 001 to \$251 000	-	1
\$251 001 to \$271 000	-	1
\$271 001 to \$291 000	1	1
\$291 001 to \$311 000	-	-
\$311 001 to \$331 000	-	-
\$331 001 to \$351 000	-	-
\$351 001 to \$371 000	-	-
\$371 001 to \$391 000	-	-
\$391 001 to \$411 000	-	-
\$411 001 to \$431 000	1	1
Total	11	16

<sup>\*</sup>This band has been included for the purposes of reporting comparative numbers based on the executive base level remuneration rate for 2017-18.

The table includes all employees who received remuneration equal to or greater than the base executive remuneration level during the year. Remuneration of employees reflects all costs of employment including salaries and wages, termination payments, superannuation contributions, salary sacrifice, payments in lieu of leave, fringe benefits and any fringe benefits tax paid in respect of those benefits. The total remuneration received by these employees for the year was \$2.35 million (\$3.24 million, 2017-18).

### **Number of employees**

HomeStart employed 114 people at the end of the reporting period (110, 2017-18).

## Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### NOTE 8 Key management personnel

Key management personnel of HomeStart include the Minister for Transport, Infrastructure and Local Government, members of the Board, the Chief Executive Officer and the three members of the executive team who have responsibility for the strategic direction and management of HomeStart.

The Minister is considered a member of the key management personnel of HomeStart due to the power provided under the *Urban Renewal Act 1995* for the Minister to control and direct HomeStart.

The compensation detailed below excludes salaries and other benefits the Minister receives, the Minister's remuneration and allowances are set by the *Parliamentary Remuneration Act 1990* and the Remuneration Tribunal of SA respectively and are payable from the Consolidated Account (via the Department of Treasury and Finance) under section 6 of the *Parliamentary Remuneration Act 1990*.

### (a) Board members

The following persons held the position of governing board member of HomeStart for the full financial year:

- Mr Jim Kouts (Chair)
- Mr Chris Ward (Deputy Chair)
- Ms Sue Edwards
- Mr Darryl Royans
- Ms Carmel Zollo
- Ms Shanti Berggren
- Ms Catherine Anne King

### (b) Other key management personnel

The following persons also held positions of authority and responsibility for planning, directing and controlling the activities of HomeStart, directly or indirectly for the entire financial year (unless otherwise indicated):

Mr	John Oliver	Chief Executive Officer	
Mr	David Hughes	Chief Financial Officer	
Ms	Kay Lindley	Chief Risk Officer	
Mr	Andrew Mills	Head of Strategic Development	
Ms	Deb Dickson	Head of Retail	(until 18 April 2019)
Ms	Maree McAuley	People & Performance Leader	(until 27 March 2019)
Ms	Anna Peshanoff	Acting Head of Retail	(from 23 April 2019)

### (c) Key management personnel compensation

The compensation of key management personnel for the years ended 30 June 2019 and 2018 included in Employee benefits expenses (see note 6) is as follows:

2010

2010

Total	1 504	1 545
Long-term employee benefits (amounts paid to superannuation plans)	122	129
Long-term employee benefits (long service leave)	57	36
Salaries and other short-term employee benefits	1 325	1 380
	\$'000	\$'000

### Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### (d) Remuneration of governing board members

The number of governing board members whose remuneration received or receivable falls within the following bands:

	2019 No.	2018 No.
\$0 - \$19 999	-	-
\$20 000 - \$39 999	4	4
\$40 000 - \$59 999	3	3
Total number of governing board members	7	7

The total remuneration received and receivable by those governing board members was \$0.29 million (\$0.28 million, 2017-18) which includes fringe benefits and superannuation contributions.

Apart from the details disclosed in this note, no governing board member has entered into a contract with HomeStart since the end of the previous financial year and there were no contracts involving governing board members' interests existing at year-end.

Apart from the details disclosed in this note, in accordance with the Premier and Cabinet Circular No. 016, SA Government employees did not receive any remuneration for governing board duties during the financial year.

NOTE 9	Government guarantee fee		
		2019	2018
		\$'000	\$'000
Government g	uarantee fee paid or payable	29 727	28 605
Total governr	nent guarantee fee paid or payable	29 727	28 605

The guarantee fee calculation methodology was revised effective from 1 July 2016. In line with the new Government Guarantee Fee Pricing Policy, 1.6% rate applies to legacy debt instruments existing as at 1 July 2016 until their maturity. A guarantee fee rate of 1.56% applies to new debt instruments undertaken during the 2016-17 financial year until their maturity. A guarantee fee rate of 1.88% applies to new debt instruments undertaken from 1 July 2017 to 22 April 2018 and 1.36% applies from 23 April 2018 until their maturity.

NOTE 10	Bad and impaired loans expense		
		2019	2018
		\$'000	\$'000
Bad and impair	ed loans expense	19	70
Increase in pro	vision for impairment	1 451	2 283
Total bad and	impaired loans expense	1 470	2 353

NOTE 11	Depreciation and amortisation expense		
		2019 \$'000	2018 \$'000
Other office an	d computer equipment	220	244
Leasehold imp		315	313
Intangible asse	ets	643	668
Total deprecia	ation and amortisation expense	1 178	1 225

Notes to and forming part of the Financial Statements For the year ended 30 June 2019

NOTE 12 Other expenses		
	2019	2018
	\$'000	\$'000
External auditor's remuneration	158	129
Insurance	140	111
Unrealised loss in fair value of loans at FVTPL	494	-
Office accommodation	841	830
Marketing, product development and advertising	1 711	1 800
Internal audit fees	155	184
Loan administration	196	203
Information technology	971	1 274
Consultants' fees	60	126
Human resources and staff development	506	493
Other	3 051	1 976
Total other expenses	8 283	7 126

Total other expenses amount disclosed includes GST amounts non-recoverable from the ATO.

The number and dollar amount of consultancies				
paid/payable (included in "Other expenses") that fell		2019		2018
within the following bands:	NO.	\$'000	NO.	\$'000
Below \$10 000	2	12	3	20
\$10 000 or above	2	48	2	106
Total paid/payable to the consultants engaged	4	60	5	126

NOTE 13	Auditor's remuneration		(2) (2)
	//payable to the Auditor-General's Department relating to work performed ic Finance and Audit Act	<b>2019</b> <b>\$'000</b> 158	<b>2018</b> <b>\$'000</b> 129
Total audit fee	S	158	129

The amounts disclosed above are inclusive of GST given HomeStart is input-taxed for GST purposes and is not entitled to recover GST.

### Other services

No other services were provided by the Auditor-General's Department.

Auditor's remuneration is included in 'Other expenses' in the Statement of Comprehensive Income.

NOTE 14	Financial investments		
14.1 Fina	ncial investments	2019	2018
		\$'000	\$'000
SAFA Cash Ma	anagement Fund (Wyatt)	962	989
Total financial	investments	962	989

### Notes to and forming part of the Financial Statements For the year ended 30 June 2019

14.2 Maturity profile of HomeStart's financial investments		
	2019	2018
	\$'000	\$'000
At call	962	989
Not longer than three months	-	-
Longer than three months and not longer than twelve months	-	-
Longer than five years	-	
Total financial investments	962	989

### 14.3 Risk exposure

Information in relation to HomeStart's exposure to investment price risk is provided in note 31.4.3.

NOTE 15 Loans and advances		
15 Loans and advances	2019	2018
	\$'000	\$'000
Loans and advances at amortised cost	2 078 577	2 011 487
Loans and advances at FVTPL	129 538	54 361
Loans and advances	2 208 115	2 065 848
15.1 Loans and advances at amortised cost	2019	2018
	\$'000	\$'000
Primary loans	2 004 490	1 938 542
Subsidised loans	113 041	110 237
Gross loans and advances	2 117 531	2 048 779
Fair value adjustment	(10 639)	(11 018)
Deferred loan fee income	(11 288)	(9789)
Deferred loan fee expense	3 732	3 199
Unearned income on impaired loans	(2170)	(2213)
Provision for credit impairment	(18 589)	(17 471)
Net loans and advances	2 078 577	2 011 487
	2019	2018
	\$'000	\$'000
Stage 3 Specific provision - Lifetime Expected Credit Losses (ECL)	(8 230)	(7 501)
Stage 3 Collective provision - Lifetime ECL	( 658)	-
Stage 2 Collective provision - Lifetime ECL	(5 538)	-
Stage 1 Collective provision - 12-months ECL	(4 163)	-
Total collective provision for impaired loans	(10 359)	(9970)
Total provision for credit impairment	( 18 589)	(17 471)

The opening balance for the collective provision for impaired loans measured under AASB 139 is now presented as 12-months and lifetime expected credit losses following the adoption of AASB 9, with no restatement to prior period comparatives. Refer to note 3.1 for information on the adoption of AASB 9.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

			2019			
	Stage 1 Collective Provision 12- months ECL	Stage 2 Collective Provision Lifetime ECL not credit impaired	Stage 3 Collective Provision Lifetime ECL credit impaired	Collective Provision (1)	Stage 3 Specific provision Lifetime ECL credit impaired	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at beginning of year	-	-	-	9 970	7 501	17 471
Restated on initial application of AASB 9	3 427	7 331	360	( 9 970)	-	1 148
Changes due to financial assets	recognised in the	opening balar	ce that have:			
-Transferred to 12-months	3 574	(3537)	(37)	-	-	-
ECL - collective provision						
-Transferred to Lifetime ECL not credit impaired - collective provision	( 164)	237	( 73)	-	-	-
-Transferred to Lifetime ECL credit impaired - collective provision	(7)	( 41)	48	-	1.2	1
-Transferred to Lifetime ECL credit impaired - specific provision	( 46)	( 206)	( 45)	-	297	-
New and increased provisions	( 2 621)	1 754	405	-	4 157	3 695
(net of releases)	(202.)					
Write-backs of specific	-	-	-	-	( 2 244)	( 2 244)
provisions Write-offs from specific	_		_	L	( 1 481)	( 1 481)
provisions	-	-	-	-	(1401)	(1701)
Balance at end of year	4 163	5 538	658	-	8 230	18 589

<sup>&</sup>lt;sup>(1)</sup> The opening balance for the collective provision for impaired loans measured under AASB 139 is now presented as 12-months and Lifetime credit losses following the adoption of AASB 9, with no restatement to prior period comparatives. Refer to note 3.1 for information on the adoption of AASB 9.

### Impact of movements in gross carrying amount on provision for expected credit losses

Provision for credit impairment reflects expected credit losses (ECL) measured using the three-stage approach under AASB 9, as described in Note 2.5.3.1. The following explains how significant changes in the gross carrying amount of loans and advances during the 2019 financial year have contributed to the changes in the provision for credit impairment for HomeStart under the expected credit loss model.

Overall, the total provision for credit impairment decreased by \$0.030 million compared to the balance at the beginning of the year which was restated under AASB 9. This net decrease was driven by decreased collective provisioning for credit impaired assets by \$0.759 million, partially offset by a increase in specific provisioning by \$0.729 million.

Specific provisions increased by \$0.729 million compared to the balance at the beginning of the year, primarily due to a higher level of newly impaired assets.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

Collective provisions decreased by \$0.759 million compared to the balance at the beginning of the year, comprised of:

Collective provision 12-months ECL (Stage 1) - increased by \$0.736 million as a result of:

- \$452.2 million of loans and advances that were newly originated or migrated into Stage 1 from Stage 2 or Stage 3 due to credit quality improvements combined with collective provision charges for model enhancements to incorporate a more forward looking approach.
- Partially offset by \$89.6 million of loans and advances that were repaid experienced movement in underlying account balances during the period or migrated from Stage 1 to Stage 2 or 3 due to deterioration in credit quality.

Collective provision Lifetime ECL - not credit impaired (Stage 2) - decreased by \$1.793 million as a result of:

- \$221.1 million of loans and advances exiting Stage 2 due to repayment, migrating to Stage 1 as a result of improved credit quality or migrating to Stage 3 due to deterioration in credit quality.
- Partially offset by \$71.6 million in existing loans and advances migrating into Stage 2 as a result of transfer of loans and advances from Stage 1 or Stage 3.
- \$38.7 million of loans and advances that were newly originated, combined with collective provision charges for model enhancements to incorporate a more forward looking approach and other methodology changes.

Collective provision Lifetime ECL - credit impaired (Stage 3) - increased by \$0.298 million as a result of:

- \$4.8 million of existing loans and advances that experienced movement in balance during the year or were transferred into Stage 3 from Stage 1 and Stage 2 due to credit quality deterioration.
- Partially offset by \$2.2 million of loans and advances that were repaid, migrated to Stage 1 or Stage 2
  due to credit quality improvements or migrated to individually credit assessed with specific provisions
  raised.

For comparison to 2017-18 provisions were disclosed as follows:

	2018
Specific provision for impaired loans	\$'000
Balance at beginning of year	8 992
Bad debts written-off	(2992)
Impairment expense	1 501
Balance at end of year	7 501
Collective provision for impairment	
Balance at beginning of year	9 188
Impairment expense	782
Balance at end of year	9 970
Total provision for impairment	17 471

#### 15.2 Risk exposure

Information in relation to HomeStart's exposure to credit risk for loans and advances at amortised cost is provided in note 31.2.1.

15.3	Loans and advances at fair value through profit or loss	2019	2018
		\$'000	\$'000
Breakth	rough Loan (shared appreciation component)	48 954	54 226
Shared	Equity Option Loan (shared appreciation component)	3 677	135
Seniors	Equity Loan	76 907	_
Total lo	ans and advances at fair value through profit or loss	129 538	54 361

### Notes to and forming part of the Financial Statements For the year ended 30 June 2019

15.4	Maturity profile of HomeStart's loans and advances at fair value through		
	profit or loss	2019	2018
		\$'000	\$'000
At call		-	-
Not long	er than three months	-	-
Longer t	han three months and not longer than twelve months	-	_
Longer t	han five years	129 538	54 361
Total lo	ans and advances at fair value through profit or loss	129 538	54 361

### 15.5 Risk exposure

Information in relation to HomeStart's exposure to property price and interest rate risk is provided in note 31.4.4 and 31.4.5.

NOTE 16	Other financial assets		
		2019 \$'000	2018 \$'000
Accrued interes	t on housing loans and advances	407	394
EquityStart gran	it receivable	96	86
GST recoverable	e	31	36
Other		146	146
Total other fina	ancial assets	680	662

NOTE 17 Intangible assets		
	2019	2018
	\$'000	\$'000
Software at cost	9 284	7 344
Accumulated amortisation	(4911)	(4268)
Total software	4 373	3 076
Carrying amount at 1 July	3 076	3 709
Additions	1 940	35
Amortisation	( 643)	( 668)
Carrying amount at 30 June	4 373	3 076

The majority of intangible assets were acquired externally directly from software suppliers or through contract arrangements. There were no indications of impairment of intangible assets at 30 June 2019.

NOTE 18 Property, plant and equipment		
	2019 \$'000	2018 \$'000
Leasehold improvements	\$ 000	\$ 000
Leasehold improvements at cost (deemed fair value)	3 143	3 143
Accumulated depreciation	( 1 231)	(916)
Total leasehold improvements	1 912	2 227
Other office and computer equipment		
Other office and computer equipment at cost (deemed fair value)	2 613	2 763
Accumulated depreciation	( 1 917)	(2241)
Total other office and computer equipment	696	522
Total property, plant and equipment	2 608	2 749

## Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### Reconciliation of Property, Plant and Equipment

The following table shows the movement of property, plant and equipment during the year:

		Other	
	office	office and	
	Leasehold	computer equipment	
	improvements		Total
	\$'000	\$'000	\$'000
Carrying amount at 30 June 2017	2 520	552	3 072
Additions – at cost (deemed fair value)	20	214	234
Depreciation and amortisation	( 313)	( 244)	( 557)
Carrying amount at 30 June 2018	2 227	522	2 749
Additions - at cost (deemed fair value)	-	399	399
Disposals – at cost (deemed fair value)	-	(549)	(549)
Disposals – accumulated depreciation	-	544	544
Depreciation and amortisation	( 315)	( 220)	( 535)
Carrying amount at 30 June 2019	1 912	696	2 608

All items of property, plant and equipment that had a fair value at the time of acquisition less than \$1.5 million (\$1.0 million, 2017-18) and had an estimated useful life less than three years, has not been revalued in accordance with Accounting Policy Statement 116.D. The carrying value of these items are deemed to approximate fair value.

NOTE 19	Other assets		
		2019	2018
		\$'000	\$'000
Prepayments		447	480
Total other ass	ets	447	480

### NOTE 20 Fair value measurement of non-financial assets

### Fair value hierarchy

In determining fair value, HomeStart has taken into account the characteristic of the asset (e.g. condition and location of the asset and any restrictions on the sale or use of the asset), and the asset's highest and best use (that is physically possible, legally permissible, financially feasible).

HomeStart's current use is the highest and best use of the asset unless other factors suggest an alternative is feasible. As HomeStart did not identify any factors to suggest an alternative use, fair value measurement was based on current use.

The carrying amount of non-financial assets with a fair value at the time of acquisition that was less than \$1.5 million (\$1.0 million, 2017-18) and had an estimated useful life less than three years, are deemed to approximate fair value.

The fair value of non-financial assets must be estimated for recognition and measurement or for disclosure purposes. HomeStart categorises non-financial assets measured at fair value into the fair value hierarchy based on the level of inputs used in measurement as follows:

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### Fair value measurements at 30 June 2019

Recurring fair value measurements	2019 \$'000	Level 3 \$'000
Leasehold improvements	1 912	1 912
Other office and computer equipment	696	696
Total recurring fair value measurements	2 608	2 608
Fair value measurements at 30 June 2018  Recurring fair value measurements	2018	Level 3
Reculting fall value measurements	\$'000	\$'000
Leasehold improvements	2 227	2 227
Other office and computer equipment	522	522
Total recurring fair value measurements	2 749	2 749

HomeStart's policy is to recognise transfers into and out of fair value hierarchy levels as at the end of the reporting period. During 2019 and 2018, HomeStart had no non-financial asset valuations categorised into level 1 and 2.

### Valuation techniques and inputs

Unobservable inputs were used in determining fair value, refer to note 18, and they are subjective. HomeStart considers that the overall valuation would not be materially affected by changes to the existing assumptions. There were no changes in valuation techniques during 2019 and 2018. The following table is a reconciliation of fair value measurements using significant unobservable input (level 3).

### Reconciliation of Level 3 recurring fair value measurements as at 30 June 2019

	Property, plant and
	equipment
	\$'000
Opening balance at the beginning of the period	2 749
Acquisitions	399
Disposals	(5)
Depreciation	( 535)
Carrying amount at the end of the period	2 608

### Reconciliation of Level 3 recurring fair value measurements as at 30 June 2018

	Property, plant and
	equipment
	\$'000
Opening balance at the beginning of the period	3 072
Acquisitions	234
Depreciation	( 557)
Carrying amount at the end of the period	2 749

Notes to and forming part of the Financial Statements
For the year ended 30 June 2019

NOTE 21 Payables		
21.1 Payables	2019 \$'000	2018 \$'000
Creditors	656	151
Accrued administration expenses	597	294
Employment on-costs*	370	339
Accrued interest payable on borrowings	1 330	1 751
Accrued interest payable on derivatives	92	70
Accrued guarantee fee payable	1 205	1 209
Accrued loan manager fees	379	397
Total payables	4 629	4 211

<sup>\*</sup>Employment on-costs include payroll tax and superannuation contributions and are settled when the respective employee benefits that they relate to is discharged.

HomeStart makes contribution to SA Government and externally managed superannuation schemes. These contributions are treated as an expense when they occur. There is no liability for payments to beneficiaries as they have been assumed by respective superannuation schemes. The only liability outstanding at reporting date relates to any contributions due but not yet paid to the South Australian Superannuation Board and other externally managed superannuation schemes.

### 21.2 Interest rate and credit risk

Creditors and accruals are raised for all amounts billed but unpaid. Creditors are normally settled within 30 days. Employment on-costs are settled when the respective employee benefit that they relate to is discharged. All payables are non-interest bearing. The carrying amount of payables represents fair value due to the amounts being payable on demand. All payables will be settled within twelve months of the reporting date.

NOTE 22 Borrowings		
22.1 Interest bearing liabilities	2019 \$'000	2018 \$'000
Short-term borrowings payable		
Short-term borrowings	768 430	250 797
Total short-term borrowings payable	768 430	250 797
Long-term borrowings payable		
Long-term borrowings	1 272 000	1 647 000
Total long-term borrowings payable	1 272 000	1 647 000
Total interest bearing liabilities	2 040 430	1 897 797

All HomeStart borrowings are unsecured.

### 22.2 Risk exposure

Information in relation to HomeStart's exposure to liquidity and interest rate risks is provided in notes 31.3 and 31.4.2 respectively.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

NOTE 23 Employee benefits		
23.1 Employee benefits	2019 \$'000	2018 \$'000
Accrued salaries	198	178
Annual leave	530	590
Long service leave	1 509	1 565
Total employee benefits	2 237	2 333

### 23.2 Calculation of long service leave

AASB 119 Employee Benefits contains the calculation methodology for long service leave liability.

The actuarial assessment performed by the Department of Treasury and Finance has provided a basis for the measurement of long service leave and is based on actuarial assumptions on expected future salary and wage levels, experience of employee departures and periods of service.

Accounting Policy Statements requires the use of the yield on long-term Commonwealth or State Government bonds as the discount rate in the measurement of the long service leave liability. The yield on long-term corporate bonds has decreased from 2018 (2.5%) to 2019 (1.25%).

This decrease in the bond yield, which is used as the rate to discount future long service leave cash flows, results in an increase in the reported long service leave liability.

The net financial effect of the changes to actuarial assumptions in the current financial year is an increase in the long service leave liability of \$157,237 and employee benefits expense of \$180,697. The impact on future periods is impracticable to estimate as the long service leave liability is calculated using a number of demographical and financial assumptions – including the long-term discount rate.

The actuarial assessment performed by the Department of Treasury and Finance left the salary inflation rate at 4% for long service leave liability. As a result, there is no net financial effect resulting from changes in the salary inflation rate.

### 23.3 Settlement period of long service leave

HomeStart's policy allows any employee who has completed seven years of continuous service to:

- have their long service leave entitlements paid to them on leaving HomeStart as part of their termination payment
- take pro-rata long service leave
- cash out a proportion of their long service leave in lieu of taking the leave.

NOTE 24 Provisions		
24.1 Provision for income tax	2019	2018
	\$'000	\$'000
Income tax equivalent payable	3 857	2 907
Total tax equivalent payable	3 857	2 907
24.2 Provision for dividend	2019	2018
	\$'000	\$'000
Dividend payable	1 694	212
Total dividend payable	1 694	212

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

Pursuant to Section 26 of the *Urban Renewal Act 1995*, HomeStart must recommend to the Minister for Transport, Infrastructure and Local Government, that it pays a specified dividend or not pay a dividend, for the financial year, as it considers appropriate. The Minister may, in consultation with the Treasurer, by notice to HomeStart approve its recommendation or determine that another dividend, or no dividend, should be paid.

Dividends paid and payable have been specifically determined and approved in consultation with the Treasurer and HomeStart's Minister.

For the financial year ended 30 June 2019, the Board of HomeStart recommended the payment of a dividend of 100% of after tax profit (60%, 2017-18). Based on the forecast profit, this amounted to a total dividend of \$14.6 million in respect of the year ended 30 June 2019 (\$7.7 million, 2017-18). The Minister and Treasurer approved the recommendation and the estimated amount was paid in June 2019.

The actual dividend based on the payout ratio of 100% of actual after tax profit was \$16.3 million. HomeStart paid a dividend amount of \$14.6 million to the Department of Treasury and Finance prior to the end of the financial year (\$7.7 million, 2017-18). The amount of dividend payable of \$1.7 million is disclosed in note 24 as Provision for dividend. HomeStart will pay this residual dividend amount of \$1.7 million in respect of the financial year ended 30 June 2019 in June 2020 (\$0.2 million, 2017-18).

HomeStart also paid an interim dividend of \$9.966 million to the Department of Treasury and Finance prior to the end of 2017-18 financial year. This was a one off interim dividend approved by the Minister in June 2018, following recommendation from the HomeStart Board in February 2018.

NOTE 25 Other liabilities		
25.1 Other liabilities	2019	2018
	\$'000	\$'000
Unearned income (EquityStart grant)	-	776
Workers compensation provision*	41	61
Wyatt Benevolent Institution	2 331	2 314
Operating lease liability	1 288	1 406
Make good provision	400	400
City of Salisbury	4	4
Total other liabilities	4 064	4 961

\*A liability has been reported to reflect unsettled workers compensation claims. The workers compensation provision is based on actuarial assessment of the outstanding liability as at 30 June 2019 provided by a consulting actuary engaged through the Office for Public Sector (a division of the Department of the Premier and Cabinet). The provision is for the estimated cost of ongoing payments to employees as required under current legislation. HomeStart is responsible for the payment of workers compensation claims.

25.2 Unearned income (EquityStart grant)	2019	2018
	\$'000	\$'000
Opening balance	776	774
Amounts received/receivable	567	704
Amount recognised as earned	( 1 343)	(702)
Closing balance	-	776

AASB 120 Accounting for Government Grants and Disclosure of Government Assistance requires that government grants related to costs be recognised in the Statement of Comprehensive Income over the period necessary to match them with the costs that they are intended to compensate.

## Notes to and forming part of the Financial Statements For the year ended 30 June 2019

25.3	Make good provision	2019	2018
		\$'000	\$'000
Opening	g balance	400	400
Closing	g balance	400	400

### NOTE 26 Equity

#### General reserve for credit losses

A general reserve for credit losses was created within equity. The maintenance of this reserve is consistent with the Australian Prudential Regulation Authority (APRA) prudential risk management requirements of retaining sufficient retained earnings for capital adequacy purposes. Amounts in the general reserve for credit losses will not be reclassified to profit or loss.

#### Derivatives valuation reserve

The derivatives valuation reserve was created to recognise the effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges. When a derivative financial instrument that was previously considered to be effective no longer satisfies the effectiveness test criteria, the gain or loss on the instrument previously recognised in the derivatives valuation reserve remains in equity until the forecast transaction affects the profit or loss. If the forecast transaction is no longer expected to occur, it is reclassified to the profit or loss as a reclassification adjustment.

### NOTE 27 Unrecognised contractual commitments

### 27.1 Capital commitments

Capital expenditure contracted for at the reporting date, but not recognised as liabilities in the financial report, are payable as follows:

	2019 \$'000	2018 \$'000
Within one year	30	-
Total capital commitments	30	

Capital expenditure commitments are for upgrades of operational systems.

### 27.2 Expenditure commitments - software licence commitments

Software licence expenditure contracted for at the reporting date but not recognised as liabilities in the financial report, are payable as follows:

	2019	2018
	\$'000	\$'000
Within one year	454	592
Later than one year but not longer than five years	14	468
Total expenditure commitments	468	1 060

HomeStart's software licence commitments in 2019 and 2018 are in relation to the Front End Loan System, Microsoft software suite and the compliance risk management system.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### 27.3 Operating leases commitments

Commitments under cancellable and non-cancellable operating leases contracted at the reporting date but not recognised as liabilities are payable as follows:

	2019	2018
	\$'000	\$'000
Within one year	981	932
Later than one year but not longer than five years	3 773	3 755
Later than five years	1 007	2 036
Total operating lease commitments	5 761	6 723
Representing:		
Non-cancellable operating leases	5 761	6 723
Total operating lease commitments	5 761	6 723

HomeStart's operating leases are for office accommodation and motor vehicles. The offices leases are non-cancellable with terms ranging up to 10 years with all leases having the right of renewal. Rent is payable monthly in advance. The motor vehicle leases are non-cancellable with terms of 3 years.

The total amount of rental expense for minimum lease payments for the financial year is disclosed in note 12.

#### 27.4 Commitments to extend credit to customers

Contractual commitments for loans either approved but not settled or settled but not fully drawn at the balance date amounted to \$70.1 million (\$79.2 million, 2017-18).

Since many of the commitments are expected to expire without being drawn down, the total commitment amounts do not necessarily represent future cash requirements. Nevertheless, credit-related commitments are considered "at call" for liquidity management purposes.

The redraw facilities at balance date amount to \$66.6 million (\$64.8 million, 2017-18).

### NOTE 28 Contingent assets and liabilities

HomeStart is not aware of any material contingent assets or liabilities that exist at the reporting date.

### NOTE 29 Related parties

HomeStart is controlled by the SA Government.

Related parties of HomeStart include all key management personnel and their close family members and all public authorities that are controlled and consolidated into the whole of government financial statements and other interests of the Government.

Other related party disclosures are included in note 8 Key management personnel.

All transactions between HomeStart and its related parties are on arms' length terms and conditions.

During the financial year HomeStart undertook transactions with the following related parties:

- employees who are key management personnel
- board members
- Department of Human Services
- Department of Planning, Transport and Infrastructure
- Department of Treasury and Finance
- South Australian Government Financing Authority (SAFA).

The nature and amounts of these transactions have been disclosed throughout the financial statements.

## Notes to and forming part of the Financial Statements For the year ended 30 June 2019

NOTE 30 Cash flow reconciliation		
30.1 Reconciliation of cash and cash equivalents - cash at the end of the repo	orting period:	
	2019	2018
	\$'000	\$'000
Cash and Cash equivalents disclosed in the Statement of Financial Position	3 145	3 184
Balance as per Statement of Cash Flows	3 145	3 184
30.2 Reconciliation of profit for the year to net cash provided by operating act	tivities	
	2019	2018
	\$'000	\$'000
Profit for the year	16 301	13 211
Add/less non cash items		
Depreciation and amortisation expense of non-financial assets	1 178	1 225
Unrealised change in fair value of loans	494	( 356)
Bad debts written-off	1 499	3 062
Fees applied directly to loan accounts	(5 369)	(5 570)
Movement in assets and liabilities		
(Decrease) increase in provision for impairment	( 30)	(709)
(Decrease) increase in deferred loan fee income	1 499	1 867
(Increase) decrease in deferred loan fee expense	( 533)	(656)
(Decrease) increase in fair value adjustment	( 379)	( 553)
(Decrease) increase in payables	( 116)	( 161)
(Decrease) increase in provision for employee benefits	( 96)	(12)
(Decrease) increase in other liabilities	(776)	2
(Decrease) increase in income tax equivalents payable	950	(572)
(Increase) decrease in financial and other assets	( 18)	( 42)
Net cash provided by operating activities	14 604	10 736

### 30.3 Reconciliation of liabilities arising from financing activities to financing cash flows

		Liabilities	Provision	Equity	
Opening balance at 1 July 2017	Short-term borrowings \$'000 82 725	Long-term borrowings \$'000 1 647 000	for Dividend \$'000 1 423	Retained Earnings \$'000 160 914	Total \$'000 1 892 062
Changes from financing cash flows					
Proceeds from borrowings	168 072	300 000	-	_	468 072
Dividends paid to SA Government	-	-	(1211)	(17 893)	(19 104)
Repayment of borrowings	-	(300 000)	-	· -	(300 000)
Total changes from financing cash flows	168 072		( 1 211)	( 17 893)	148 968
Total equity-related other changes	-	-	-	13 462	13 462
Closing balance at 30 June 2018	250 797	1 647 000	212	156 483	2 054 492
			-		
Opening balance at 30 June 2018	250 797	1 647 000	212	156 483	2 054 492
Opening retained earnings adjustment	-	-	-	( 1 148)	(1148)
Opening balance at 1 July 2018	250 797	1 647 000	212	155 335	2 053 344

### Notes to and forming part of the Financial Statements For the year ended 30 June 2019

Changes from financing cash flows					
Proceeds from borrowings	-	200 000	-	-	200 000
Dividends paid to SA Government	-	-	1 482	(16 301)	(14819)
Repayment of borrowings	(57 367)	-	-	-	(57 367)
Reclassification from long term to short term	575 000	(575 000)		-	-
Total changes from financing cash flows	517 633	( 375 000)	1 482	(16 301)	127 814
Total equity-related other changes		-	-	17 079	17 079
Closing balance at 30 June 2019	768 430	1 272 000	1 694	156 113	2 198 237

### NOTE 31 Financial risk management

#### 31.1 Overview

HomeStart's activities expose it to financial risks, primarily:

- credit risk
- liquidity risk
- market risk (including interest rate risk and price risk).

This note presents information about HomeStart's exposure to each of the above risks as well as HomeStart's objectives, policies and processes for measuring and managing risk.

Taking risk is core to HomeStart's business. HomeStart aims to achieve an appropriate balance between risk and return and minimise potential adverse effects on its financial performance.

HomeStart's Board of directors has overall responsibility for the establishment and oversight of HomeStart's risk management framework. The Board has established the Asset and Liability Committee (ALCO) and Audit Committee to develop and monitor HomeStart's risk management policies. In addition, a Board Credit Sub-Committee has been formed to review and recommend approval of individual loan applications which will result in an aggregate exposure to the borrower that exceeds \$1.5 million.

HomeStart's risk management policies are designed to identify and analyse financial risks, set appropriate risk limits and controls, and monitor the risks and adherence to limits by means of reliable and up-to-date information systems. HomeStart regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

Financial risk management is the responsibility of HomeStart's internal Finance department which identify, evaluate and, when feasible and appropriate, hedge financial risks. It operates in accordance with policies approved by the Board and its sub-committees. These written policies cover overall risk management as well as specific areas, such as interest rate risk, credit risk, use of derivative and non-derivative financial instruments.

HomeStart's Board of directors has delegated to the Audit Committee the responsibility for monitoring compliance with HomeStart's risk management policies and procedures and for reviewing the adequacy of the risk management framework in relation to the risks faced by HomeStart. The Audit Committee is assisted in these functions by internal audit. Internal audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee. HomeStart's ALCO is also directly involved in the risk management process, in particular as it relates to the management of market risk, liquidity risk and credit risk.

In accordance with the best practice APRA framework, the Board Credit Sub-Committee review individual loan applications where the resulting aggregate exposure of the borrower will exceed \$1.5 million and individual loan applications greater than \$1.5 million, and where appropriate, will recommend the loan to the Minister or the Cabinet.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

HomeStart's exposures to financial risk and how they arise as well as its objectives, policies and processes for managing the risk and the methods used to measure the risk have not changed materially from the previous period.

### 31.2 Credit risk

Credit risk is the risk that the counterparty to a financial instrument will cause HomeStart to incur a financial loss by failing to discharge an obligation.

HomeStart's exposure to credit risk arises primarily from loans and advances to customers.

As described below, HomeStart manages its credit risk by dealing with credit worthy customers and counterparties, setting credit limits on its exposures and obtaining collateral.

#### 31.2.1 Loans and advances

### (a) Credit risk management

Credit risk is inherent in HomeStart's core function of lending.

HomeStart's credit risk management processes are overseen by the Board, Audit Committee and ALCO.

The authority to make credit decisions in accordance with approved policies is delegated by the Board to executive management.

The Board and its sub-committees are responsible for monitoring payment and loss performance and regularly consider trends in the number of loans more than 30 days past due, expected loss analysis performed by both management and an independent actuary and actual losses realised.

The effectiveness of HomeStart's credit risk management framework is monitored via compliance and reporting processes. The Audit Committee is responsible for overseeing the compliance of adherence to approved lending and arrears management policies.

### (b) Risk control and mitigation policies

HomeStart manages, limits and controls credit risks wherever they are identified. Some specific control and mitigation measures are outlined below.

### Lending policies

HomeStart's approved lending policies require verification of the customer's income and an assessment of credit worthiness based on credit checks with independent agencies and statistical analysis of the factors most likely to lead to credit default. HomeStart policy is to not undertake lending on a reduced documentation basis or lending which relies in any way on borrowers' self-verification of income.

### Collateral

HomeStart holds collateral against loans and advances to customers in the form of registered mortgages over security properties.

HomeStart's credit principles specify that loans may only be made where the customer has the capacity and ability to repay. Obtaining collateral is used to mitigate credit risk.

Procedures are designed to ensure collateral is managed, legally enforceable, conservatively valued and adequately insured at the time of settlement. It is an ongoing condition of the loan contract that this insurance be kept current. Following settlement, HomeStart has other insurance arrangements to mitigate the risks arising from uninsured properties.

## Notes to and forming part of the Financial Statements For the year ended 30 June 2019

In the event of a loan default, any loan security enforced is held as mortgagee in possession. Any property thus held does not meet the recognition criteria of Australian Accounting Standards and is not recognised in the Statement of Financial Position.

The estimated fair value of collateral held is based on the Valuer-General's annual property data or a current formal valuation. As at year-end, the fair value of collateral for past due and impaired loans was:

	2019	2018
Past due but not specifically impaired	\$'000	\$'000
Gross carrying value	81 941	64 269
Fair value of collateral	127 023	101 133
Specifically Impaired		
Gross carrying value, before specific provision for impairment	46 659	46 106
Unearned income on impaired loans	(2 170)	(2213)
Lifetime ECL credit impaired - specific provision	(8230)	(7501)
Net loans and advances under specific provision	36 259	36 392
Fair value of collateral	49 996	49 887

#### Concentration of counterparty and geographic risk

HomeStart is not materially exposed to any individual customer. HomeStart is restricted under the *Housing and Urban Development (Administrative Arrangements) (HomeStart Finance) Regulations 2007* to only lend in South Australia and is therefore exposed to the property market in this state.

Approximately 22% (22%, 2017-18) of HomeStart's loans by value are secured against properties outside the Adelaide metropolitan area. This represents a risk as the limited market liquidity in country regions as well as the less diversified nature of rural economies can lead to greater volatility in property values. HomeStart currently manages this risk by imposing stricter Loan to Valuation Ratio (LVR) limits when lending in some country locations, and excluding others completely.

At reporting date, 33% (33%, 2017-18) of HomeStart's loans by value were secured against properties in the City of Salisbury and the City of Playford. HomeStart's exposure to risk in this geographic area is managed through lending policies as well as obtaining and managing collateral, as described above.

#### Higher LVR loans

HomeStart has several product categories where the initial LVR is permitted to exceed 95% (higher LVR loans). To mitigate and control associated risks, the total dollar value of higher LVR loans is not permitted to exceed internal limits. In order to control volumes of higher LVR lending, HomeStart limits both the geographic range of higher LVR lending and imposes further credit assessment requirements.

#### Loan Provision Charge

HomeStart does not require its customers to pay for Lenders Mortgage Insurance. It does, however, require its customers to pay a Loan Provision Charge at the time of advancing a loan.

### (c) Credit risk measurement

Significant portfolio analysis is performed by management on a regular basis to measure and report credit risk. This work is supplemented by an independent actuarial review performed each year, the outcomes of which include the expected future amounts to be written-off.

This operational measurement is consistent with the impairment allowances required by AASB 9 based on expected losses at the reporting date (note 2.5.3 and note 15).

HomeStart measures its Breakthrough and Shared Equity Option Loans as being at fair value through profit or loss. The credit risk attaching to the shared appreciation component of the Breakthrough and Shared Equity Option Loans are not material.

### Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### (d) Credit quality and maximum exposure to credit risk

HomeStart's maximum exposure to credit risk has been recognised in the Statement of Financial Position as the carrying amount, net of any provisions for impairment of \$2 078.6 million (\$2 011.5 million, 2017-18).

The credit quality of loans and advances can be assessed by reference to the expected loss amount used for internal operational management (as described above) and the Behaviour Risk Grading (BRG) system adopted by HomeStart.

The BRG system is a statistical tool used to monitor the credit behaviour of loans over time and assign a risk grading to each. Outcomes are monitored regularly to test the validity of assumptions and parameters used.

The following tables set out the carrying value of loans and advances to customers which are measured at amortised cost. Further analysis by risk grading is also provided.

			2019			2018
	Stage 1	Stage 2	Stage 3	Stage 3	Total	Total
	Collective	Collective	Collective	Specific		
<sup>1</sup> -J	Provision 12-	Provision	Provision	provision		
	months ECL	Lifetime	Lifetime	Lifetime		
		ECL not	ECL credit	ECL credit		
		credit	impaired	impaired		
		impaired				
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Low risk	1 317 176	148 277	3 198	19 509	1 488 160	1 391 661
Moderate risk	383 094	131 697	2 000	16 477	533 268	543 821
High risk	50 946	33 287	1 093	10 777	96 103	113 297
Gross loans and advances	1 751 216	313 261	6 291	46 763	2 117 531	2 048 779
Fair value adjustment					( 10 639)	( 11 018)
Deferred loan fee income					( 11 288)	(9 789)
Deferred loan fee expense					3 732	3 199
Unearned income on impaired loans	S				(2 170)	(2213)
Provision for credit impairment					( 18 589)	( 17 471)
Net loans and advances					2 078 577	2 011 487

The following table provides an analysis of the age of financial assets that are past due as at the reporting date but not impaired.

Total	81 941	64 269
>179 days	2 059	2 019
90 – 179 days	4 240	2 481
60 – 89 days	2 909	2 007
30 – 59 days	9 058	9 990
<30 days	63 675	47 772
	\$'000	\$'000
	2019	2018

## Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### (1) Loans and advances renegotiated

HomeStart's policy permits certain customers to increase the balance of their loan by the amount of their arrears (arrears capitalisation). Following arrears capitalisation, a previously overdue customer account is reset to normal status.

HomeStart assesses arrears capitalisation on a case-by-case basis and decisions are based on indicators or criteria which, in the judgement of management, indicate that payment will most likely continue. These policies are reviewed periodically. Also, HomeStart may reduce the required loan repayment for reasons relating to financial difficulties of a customer provided the projected loan term is within the normal lending criteria.

The gross carrying amount of loans that have been renegotiated under these criteria within the last 12 months that may otherwise be past due or impaired totalled \$4.8 million as at 30 June 2019 (\$5.4 million, 2017-18).

### (2) Past due but not impaired

As per AASB 7 Financial Instruments: Disclosures (AASB 7), past due but not impaired loans are those where a counterparty has failed to make a payment when contractually due, however are not considered impaired due to collateral available and other loan performance and customer characteristics.

#### (3) Impaired loans

Impaired loans and advances are those where HomeStart has determined that it is probable that it will be unable to collect all principal and interest due in accordance with the contractual terms of the loan agreement.

The contractual amount outstanding on loans and advances that have been written off, but were still subject to enforcement activity was \$2.1 million as at 30 June 2019 (\$1.2 million, 2017-18).

### 31.2.2 Derivative financial liabilities

(a) Credit risk management and risk control and mitigation policies

HomeStart is permitted by the Treasurer to transact in derivatives only with SAFA.

### (b) Maximum exposure to credit risk

As at 30 June 2019 and 30 June 2018, HomeStart did not have any exposure to credit risk arising from derivative financial liabilities.

	2019	2018
	\$'000	\$'000
Derivative financial instruments	( 4 202)	(2 377)
Swap income receivable	108	175
Swap expense payable	( 200)	( 245)
Net payable (note 21.1)	( 92)	(70)

Further information in relation to derivatives is disclosed in notes 31.3.3 and 31.4.2.

## Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### 31.3 Liquidity risk

Liquidity risk is the risk that HomeStart may, at some stage, be unable to meet its financial obligations when they fall due. The consequence may be failure to meet obligations to repay SAFA and fulfil commitments to lend money to customers.

### 31.3.1 Liquidity risk management

Risks relating to liquidity are governed by a range of treasury management policies, which are subject to oversight by ALCO.

HomeStart's liquidity management process is carried out and monitored by HomeStart's internal Finance department and includes:

- day-to-day management of funding by monitoring cash flows to ensure excess funds are repaid, funds are replenished as they mature, and funds are borrowed when needed to meet lending and other financial commitments
- monitoring internal liquidity ratios and limits.

Monitoring and reporting takes the form of cash flow measurement and projections. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

Whole of government policy requires that HomeStart holds a positive balance in its operating bank account. HomeStart's internal policy requires maintaining daily cash at an agreed target balance.

### 31.3.2 Funding approach

HomeStart is required to use SAFA as its sole counterparty for all funding transactions. The arrangement gives HomeStart access to a significant volume of liquidity, restricted by an approved borrowing limit of \$2 197 million as at 30 June 2019 (\$2 105 million, 2017-18).

#### 31.3.3 Exposure to liquidity risk

#### (a) Non-derivative cash flows

HomeStart's exposure to liquidity risk is managed by adherence to ALCO approved ratios and requirements, which include a requirement that HomeStart's debt, subject to refinancing in the next 12 month period, is to be limited to 40% (40%, 2017-18) of total debt outstanding.

% of debt subject to refinancing in the next 12 month period	2019	2018
	%	%
At 30 June	37.70	13.20
Average for the period	32.80	15.50
Maximum for the period	46.10	27.20
Minimum for the period	13.80	5.00

Temporary ALCO approval was granted in February 2019 to exceed the 40% internal short term funding limit until the debt was restructured in June 2019.

The table below presents the cash flows payable by HomeStart under non-derivative financial liabilities by remaining contractual maturities at the reporting date.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

2019	Up to 1 month \$'000	1-3 months \$'000	3-12 months \$'000	1-5 years \$'000	Over 5 years \$'000	Total \$'000	Carrying value \$'000
Liabilities							
Payables	4 629	-	-	-	-	4 629	4 629
Borrowings	198 171	308 965	306 530	1 237 681	100 260	2 151 607	2 040 430
Other financial liabilities	-	1 929	3 622	-	-	5 551	5 551
Total liabilities (contractual maturity dates)	202 800	310 894	310 152	1 237 681	100 260	2 161 787	2 050 610
2018	Up to 1 month \$'000	1-3 months \$'000	3-12 months \$'000	1-5 years \$'000	Over 5 years \$'000	Total \$'000	Carrying value \$'000
Liabilities		,					
Payables	4 211	-	-	-	-	4 211	4 211
Borrowings	256 020	10 564	45 703	1 767 293	-	2 079 580	1 897 797
Other financial liabilities	-	1 454	1 665	-	-	3 119	3 119
Total liabilities (contractual	260 231	12 018	47 368	1 767 293	-	2 086 910	1 905 127

Assets available to meet all of the liabilities and to cover outstanding loan commitments include cash, cash equivalents, loans and advances to individuals.

### (b) Derivative cash flows

Derivatives are used by HomeStart to hedge risk include interest rate swaps.

The table below analyses HomeStart's derivative financial liabilities at fair value that will be settled on a net basis into relevant maturity groupings based on the remaining period to the contractual maturity date.

	Up to 1 month \$'000	1-3 months \$'000	3-12 months \$'000	1-5 years \$'000	Over 5 years \$'000	Total	Carrying value \$'000
2019	( 192)	( 386)	( 1 376)	( 2 245)	( 260)	( 4 459)	( 4 202)
2018	( 107)	( 242)	( 968)	(1394)	( 29)	(2740)	(2377)

Further information in relation to derivatives is disclosed in notes 31.2.2 and 31.4.2.

### (c) Off balance sheet

The periods of payment of unrecognised contractual commitments are disclosed in note 27.

#### 31.4 Market risk

Market risk is the risk of changes in market prices such as interest rates, equities prices, credit spreads and property prices affecting HomeStart's income and returns.

The objective of market risk management is to monitor, control and mitigate exposure to this risk, all within acceptable parameters while at the same time optimising return.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### 31.4.1 Market risk management

HomeStart's market risk management processes are overseen by the Board and ALCO sub-committee.

A comprehensive Treasury Policy sets out the policies which govern HomeStart's management of market risk. Adherence to these policies is monitored by ALCO at its monthly meetings and by the Finance department on a daily basis.

ALCO is responsible for approving these policies. The authority to make decisions in accordance with these approved policies is delegated by the Board to executive management.

The effectiveness of HomeStart's market risk management framework is monitored via compliance and reporting processes and independent review by internal audit.

### 31.4.2 Interest rate risk

### (a) Risk control and mitigation policies

HomeStart manages, limits and controls market risks wherever they are identified. The following outlines some specific control and mitigation measures.

HomeStart engages in derivative financial instruments to hedge interest rate risk within its portfolio. These derivatives include interest rate swaps.

HomeStart receives a fixed rate of interest on a portion of its loans to customers and pays floating interest on borrowings from SAFA. To protect it from an increase in interest rates payable on its borrowings, HomeStart enters into interest rate swap contracts in order to hedge this mismatch of cash flows.

As at 30 June 2019, HomeStart had floating/fixed swaps with a notional value of \$245.5 million (\$255.5 million, 2017-18) with fixed rates varying between 0.96% and 6.12% (1.49% and 6.96%, 2017-18).

Periods to maturity of the interest rate swap contracts are disclosed at note 31.3.3(b).

### (b) Market rate risk

HomeStart management monitor interest rate risk on a weekly basis. The monitoring includes:

- reviewing and comparing the level of maturity of interest rate swaps and the underlying fixed rate loan transactions
- identifying the level of unhedged portfolio generated through additional lending activity, fixed rate loan expiry and interest rate loan expiry
- reviewing interest rate swaps expiries and entering into further interest rate swaps arrangements to cover the mismatch in cash flows.

ALCO monitor this process on a monthly basis.

#### (c) Hedge accounting

Variable rate debt used to fund fixed rate loans to customers is hedged by interest rate swaps, which have been designated as cash flow hedges, enabling the portion of the effective gain or loss to be recognised in equity.

Fluctuations in the fair value of these transactions are not recognised in the Statement of Comprehensive Income when HomeStart designates the instrument into a hedge relationship and satisfies the 'hedge accounting' requirements contained in AASB 9 *Financial Instruments*.

## Notes to and forming part of the Financial Statements For the year ended 30 June 2019

The gain or loss from remeasuring the instruments at fair value is deferred in equity in the derivatives valuation reserve, to the extent that the hedge is effective. The ineffective portion is recognised in the Statement of Comprehensive Income immediately. In the year ended 30 June 2019, a \$1.8 million loss (\$1.5 million gain, 2017-18) was recognised in equity during the period.

Further information in relation to derivatives is disclosed in notes 31.2.2.

#### 31.4.3 Investments price risk

### (a) Risk control and mitigation policies

HomeStart is exposed to investment price risk arising from investments held by HomeStart and classified in the Statement of Financial Position at amortised cost.

### (b) Maximum exposure to investments price risk

HomeStart's maximum exposure to investments price risk has been recognised as the carrying amount at reporting date (note 14).

#### (c) Sensitivity analysis

The following tables summarise the sensitivity of HomeStart's profit to investment price risk. The analysis is based on the assumption of a 10% increase or decrease in market value at year-end, with all other variables being held constant.

2019	Carrying amount \$'000	-10%	10%
SAFA Cash Management Fund (Wyatt)	962	(96)	96
Total increase/(decrease) in profit before tax and equity	962	( 96)	96
	Carrying		
2018	amount	-10%	10%
0.454.0 . 1.14	\$'000	( 00)	
SAFA Cash Management Fund (Wyatt)	989	( 99)	99
Total increase/(decrease) in profit before tax and equity	989	( 99)	99

### 31.4.4 Breakthrough and Shared Equity Option Loan property price risk

### (a) Risk control and mitigation policies

HomeStart is exposed to property price risk arising from the shared appreciation component of Breakthrough and Shared Equity Option Loans made to customers that are measured at fair value through profit or loss. The fair value of this loan is based on the value of the property pledged as collateral (note 2.5.3.2).

To manage its price risk arising from Breakthrough and Shared Equity Option Loans, HomeStart limits the total size of the Breakthrough and Shared Equity Option Loan portfolio, the dollar value of loans settled each month and the geographic locations where lending is undertaken.

To manage its price risk associated with the no negative equity guarantee component within the Seniors Equity loans, HomeStart sets a very low loan to value ratio (LVR).

### (b) Maximum exposure to property price risk

HomeStart's maximum exposure to property price risk has been recognised as the carrying amount at balance date (note 15.3).

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### (c) Sensitivity analysis

The following table summarises the sensitivity of HomeStart's profit to movements in the values of properties used as collateral for a Breakthrough and Shared Equity Option Loan. The analysis is based on the assumption of a 5% increase or decrease in property market value at year-end, with all other variables being held constant.

	2019 Carrying amount \$'000	-5%	5%	2018 Carrying amount \$'000	-5%	5%
Breakthrough Loan	48 954	(3028)	3 168	54 226	(3 356)	3 525
Shared Equity Option Loan	3 677	(207)	160	135	(2)	21
Total increase/(decrease)		( 3 235)	3 328	_	( 3 358)	3 546
in profit before tax and equity	-	•		_		

#### 31.4.5 Seniors Equity loans property price risk and interest rate risk

### (a) Risk controls and mitigation policies

HomeStart is exposed to property price and interest rate risk arising from the Seniors Equity loans made to customers that are measured at fair value through profit or loss, due to the no negative equity guarantee component of this loan. The fair value of these loans is determined based on actuarial valuation by applying assumptions around mortality, property value and interest rates at balance date and throughout the life of the loan (note 2.5.3.2).

To manage the property price and interest rate risk associated with the no negative equity guarantee component of the Seniors Equity loans, HomeStart sets a very low loan to valuation ratio (LVR) at the origination of the loan.

### (b) Maximum exposure to property price risk and interest rate risk

HomeStart's maximum exposure to property price risk and interest rate risk has been recognised as the carrying amount at balance date (note 15.3).

### (c) Sensitivity analysis

The fair value of Seniors Equity loans is most sensitive to the expected property prices and interest rates over the life of the loan. For the year ended 30 June 2019, the profit before tax and equity are not expected to materially change as a result of a reasonably possible change in property prices and interest rates.

### 31.4.6 Currency risk

Changes in foreign exchange rates will not directly cause the fair value or future cash flows of any financial instruments held by HomeStart to fluctuate.

### **NOTE 32** Fair value and categorisation of financial instruments

### 32.1 Fair value and categorisation of financial instruments

The fair value of assets or liabilities traded in active markets are based on quoted market prices for identical assets or liabilities at balance date. The fair value of other financial assets or liabilities is determined using valuation techniques. These techniques maximise the use of observable market data where it is available. HomeStart uses a variety of methods and makes assumptions that are based on market conditions existing at each balance date.

The table below summarises the categorisation, carrying amounts and fair values of HomeStart's financial assets and liabilities.

# Notes to and forming part of the Financial Statements For the year ended 30 June 2019

Details of the significant accounting policies and methods adopted including the criteria for recognition, the basis of measurement, and the basis on which income and expenses are recognised with respect of each class of financial asset and financial liability are disclosed in note 2.

		201	19	201	18
	Category	Carrying	Fair value	Carrying	Fair value
		value \$'000	\$'000	value \$'000	\$'000
Financial assets					
Cash and cash equivalents	N/A	3 145	3 145	3 184	3 184
Investments	FVTPL	-	-	989	989
Investments	Amortised cost	962	962	-	-
Loans and advances [1]	Amortised cost	2 078 577	2 079 011	2 011 487	2 010 557
Loans and advances	FVTPL	129 538	129 538	54 361	54 361
Other financial assets	Amortised cost	680	680	662	662
Total financial assets		2 212 902	2 213 336	2 070 683	2 069 753
Financial liabilities					
Borrowings [2]	Amortised cost	2 040 430	2 046 973	1 897 797	1 901 876
Other liabilities	Amortised cost	4 064	4 064	4 961	4 961
Derivative financial	Hedge accounting (fair value	4 202	4 202	2 377	2 377
instruments	through OCI)				
Payables	Amortised cost	4 629	4 629	4 211	4 211
Income tax equivalents payable	Amortised cost	3 857	3 857	2 907	2 907
Provision for dividend	Amortised cost	1 694	1 694	212	212
Total financial liabilities		2 058 876	2 065 419	1 912 465	1 916 544
Net financial assets		154 026	147 917	158 218	153 209

<sup>&</sup>lt;sup>[1]</sup>The loans and advances fair value adjustment relates to the fixed interest rate loans portfolio which has been classified as level 3 in the fair value hierarchy. As at balance date, the amortised cost is determined by discounting the expected future cash flows by the current interest rate that would apply to those cash flows based on their remaining term. For loans where the fixed interest rate exceeds the current interest rate, the amortised cost will exceed the face value of the loans.

### 32.2 Fair value estimation

### (a) Derivatives

The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows determined using the yield curve at year-end. The yield curve is derived from the cash rate (overnight), current interbank money market rates (maturities less than one year) and current interest rate swap levels (maturities of one year and longer).

<sup>&</sup>lt;sup>[2]</sup>The fair value of borrowings is determined using SAFA market valuation, which is classified as level 2 in the fair value hierarchy. The market value by SAFA was calculated using mid rates as at close of business 30 June 2019.

## Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### (b) Loans and advances to customers

The fair value of loans and advances are net of provisions for impairment. The estimated fair value of loans and advances represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows of non-subsidised loans are discounted using the interest rate payable by the customer, which is at market rate. Subsidised loans are discounted using a risk free rate of interest, based on four or seven year (for Advantage Loans) and 10 year (for EquityStart Loans) SAFA bonds.

### (c) Investments

The fair value of investments in the SAFA Cash Management Fund (Wyatt) are determined using exit prices supplied by the fund managers at reporting date.

(d) Shared appreciation component of the Breakthrough and Shared Equity Option Loan

Note 2.5.3.2 describes the accounting policy adopted in relation to the shared appreciation component of the Breakthrough and Shared Equity Option Loans.

The fair value is estimated by management based on individual property valuations provided by independent parties. These valuations are adjusted by HomeStart's contractual equity stake and appreciation factor.

The valuations used by management are primarily determined by Hometrack Australia using an automated valuation method. Prior to accepting an automated valuation for use, management reviews the statistical probability of error provided by Hometrack Australia to ensure that the risk of material misstatement to the financial statements is unlikely.

When management judges that valuations determined using an automated valuation method are not sufficiently accurate, valuations provided by either the Valuer-General or another independent valuer are used.

The following summarises how the fair values of properties used as collateral for Breakthrough and Shared Equity Option Loans have been determined.

	2019	2018
	%	%
Valuation determined using an automated method (Hometrack Australia)	92.7	93.9
Valuation provided by the Valuer-General	6.6	5.6
Other valuations used	0.7	0.5

#### (e) Seniors Equity Loan

The fair value of the Seniors Equity Loans is estimated by management based on actuarial valuation of the no negative equity guarantee component of the loan, which is determined using the expected mortality rates, property prices and interest rates over the life of the loans.

#### (f) Borrowings

HomeStart reports fair value of its borrowings based on the valuation undertaken by SAFA who is the sole provider of funds to HomeStart.

### Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### 32.3 Hierarchical classification of financial assets measured at fair value

The following discloses, for each class of financial instrument measured at fair value, the level in the fair value

- Level 1 quoted prices (un-adjusted) in active markets for identical assets or liabilities
- Level 2 inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

There have been no transfers between Level 1, Level 2 and Level 3 during the financial year.

Financial assets measured at fair value  Loans and advances at FVTPL  - 129 538 129 538  Total financial liabilities measured at fair value  Derivative financial instruments  - (4 202) - (4 202)  Total financial liabilities measured at fair value  Derivative financial instruments  - (4 202) - (4 202)
Financial assets measured at fair value  Loans and advances at FVTPL  Total financial assets measured at fair value  Perivative financial instruments  - 129 538 129 538  129 538  129 538  129 538  129 538
Total financial assets measured at fair value 129 538 129 538  Financial liabilities measured at fair value  Derivative financial instruments - (4 202) - (4 202)
Financial liabilities measured at fair value  Derivative financial instruments  - (4 202) - (4 202)
Derivative financial instruments - (4 202) - (4 202)
Derivative financial instruments - (4 202) - (4 202)
Tatal financial liabilities processed at fair value
Total financial liabilities measured at fair value - (4 202) - (4 202)
2018 Level 1 Level 2 Level 3 Total
\$'000 \$'000 \$'000
Financial assets measured at fair value
SAFA Cash Management Fund (Wyatt) - 989 - 989
Loans and advances at FVTPL 54 361 54 361
Total financial assets measured at fair value - 989 54 361 55 350
Figure 1-1 Habilities recognized at fair value
Financial liabilities measured at fair value
Derivative financial instruments - (2 377) - (2 377)
Total financial liabilities measured at fair value - (2 377) - (2 377)
32.4 Reconciliation of Level 3 fair value measurements
2019 2018
\$'000 \$'000
Fair value at 1 July 54 361 59 822
Breakthrough Loan settlements - 965
Breakthrough Loan discharges (4 781) (6 916)
Shared Equity Option Loan settlements 3 580 135
Shared Equity Option Loan discharges (35) -
Seniors Equity Loan reclassified to FVTPL on adoption of AASB 9 75 312 -
Seniors Equity Loan settlements 9 169 -
Seniors Equity Loan discharges (7 574) -
Unrealised change in fair value of loans (note 12 and 5) (494) 355
Fair value at 30 June 129 538 54 361

Note 31.4.4(c) discloses sensitivity of HomeStart's profit to movements in the values of properties used as collateral for a Breakthrough and Shared Equity Option Loans.

Notes to and forming part of the Financial Statements For the year ended 30 June 2019

### NOTE 33 Events after balance date

No matters or circumstances have arisen since the end of the financial year which significantly affect, or may significantly affect the operations of HomeStart, the result of those operations, or the state of affairs of HomeStart in subsequent years.

### NOTE 34 Segment reporting

HomeStart operates in one geographical segment (South Australia) and its principal activity is the provision of home finance to low and middle income groups.

### NOTE 35 Economic dependency

HomeStart has an economic dependency on SAFA as the sole provider of funds to HomeStart.